

Faculty of Commerce

The Degree of Bachelor of Commerce (BCom)

See also *General Course and Examinations Regulations*.

The Programme for this Degree

1. The Structure of the Programme

- (a) Subjects: The degree of Bachelor of Commerce is awarded with a major in: Accounting; Economics; Finance; Human Resource Management; Information Systems; International Business; Management; Operations and Supply Chain Management*; Marketing; Strategy and Entrepreneurship; Taxation and Accounting.

Note: Details of majoring requirements are given in Schedules A and B for this degree. The courses and programmes for the (now discontinued) endorsements are given in the Schedule of Endorsements for this degree.

- (b) Structure: To qualify for the degree of Bachelor of Commerce:
- i. a candidate must pass courses having a minimum total value of 360 points; and
 - a. at least 255 points must be from courses listed in Schedule C to the Regulations for the degree of Bachelor of Commerce;
 - b. at least 75 of these 255 points must be from Schedule A to the Regulations for the degree of Bachelor of Commerce
 - c. up to 105 points (the balance of the 360) may be for courses from any degree of the University. These courses will be subject to the Regulations for the other degree.
 - ii. within the structure outlined in clause b(i), a candidate must pass courses to the value of:
 - a. At least 225 points must be for courses above 100-level.
 - b. At least 90 points must be for courses at 300-level.
 - iii. a candidate must also satisfy the requirements for a Major as listed in Schedule B.

*Subject to UNZ CUAP approval due December 2013.

2. Requirements upon Courses from Other Degrees

A candidate exercising an option of enrolling in a course which is from the Schedule for another degree shall comply with the pertinent regulations for that degree relating to the course.

Note: Such regulations include prerequisites, combinations of subjects and practical work

Admission to the Programme

3. Standard of Entry and Approvals Required for Admission to the Programme

All students must satisfy Regulation A of the Admission Regulations.

4. Direct Entry into 200-level Courses

Subject to the approval of the Dean of Commerce, a student who has achieved a sufficient standard in a subject or subjects in the National Certificate of Educational Achievement (NCEA) or other comparable examination may be enrolled in one or more courses listed in the Schedule at 200-level without having passed the appropriate prerequisite of that course provided that:

- (a) if the candidate is credited with the course, he or she shall not thereafter be credited with any prerequisite of that course, and
- (b) if the candidate fails the course but in the opinion of the examiners attains the standard of a pass in another course at 100 or 200-level, he or she may be credited with a pass in such course or courses as the Dean of Commerce shall decide.

Note: Before being recommended by the Dean for admission under this regulation a candidate shall take such tests as the Dean may require.

Transfers of Credit and Exemptions

5. Credit for Study for Other Qualifications

The Dean of Commerce may grant credit towards the degree from any tertiary or other qualification where the content and standard of such study are considered appropriate to the degree. Credit may be

specified or unspecified, and will be at an appropriate level. Credit from a completed degree will not exceed a maximum of 120 points. Credit from an incomplete degree, diploma or other tertiary qualification will not exceed 225 points.

Notes:

1. *Students seeking credit for courses from the New Zealand Diploma in Business or New Zealand Certificate in Commerce must have completed the courses with high grades.*
2. *Students may enquire from the Student Advisors in the College as to the Faculty's understanding of 'appropriate'.*

6. Exemptions, Transfers, Credits and Cross-Credits from Other Qualifications

(a) Credit from LLB

- i. A candidate for the degree of Bachelor of Commerce who is or has been enrolled for the degree of Bachelor of Laws and has been credited with LAWS 101 to the Bachelor of Laws, shall also have this course cross-credited to the degree of Bachelor of Commerce as part of the cross-credits allowed under regulation K1 of the General Course and Examination Regulations.
- ii. In addition to the credits permitted under regulation K1 of the General Course and Examination Regulations, a candidate may cross-credit a further 30 points between the two degrees.

(b) Cross credit between BE(Hons) and BCom

In addition to the credits permitted under regulation K1 of the General Course and Examination

Regulations, a candidate for the degree of Bachelor of Commerce who is or has been enrolled for the degree of Bachelor of Engineering with Honours shall be permitted to cross-credit EMTH 201 or EMTH 202 or EMTH 210 or MATH 218 or ENME 230, if credited to the degree of Bachelor of Engineering with Honours, to the degree of Bachelor of Commerce.

Notes:

1. *These points may not be included in the 255 points required by Regulation 1 for courses in the Schedule to these Regulations.*
 2. *Students should also consult BE(Hons) regulations about the total number of cross-credits permitted between the degrees.*
- (c) Cross credit between BForSc and BCom
In addition to the credits permitted under regulation K1 of the General Course and Examination Regulations, a candidate for the degree of Bachelor of Commerce who is or has been enrolled for the degree of Bachelor of Forestry Science shall be permitted to cross credit up to 30 points (non-majoring) from the degree of Bachelor of Commerce to the degree of Bachelor of Forestry Science as a substitute for one FORE 400-level elective.
- (d) Cross credit between BCom and LLB limits a subsequent credit
A candidate who has enrolled for the Degree of Bachelor of Laws for the first time after 1975 and who has had LAWS 203 or 311 or 814 credited to the Degree of Bachelor of Laws or the Law Professional Course, may not subsequently have ACIS 152 and ACIS 252 or AFIS 151 credited to the degree of Bachelor of Commerce.

Schedule A to the Regulations for the Degree of Bachelor of Commerce

For full course information, go to www.canterbury.ac.nz/courses

At least five 'core' courses selected from:

- (1) ACCT 102 Accounting and Financial Information
- (2) ECON 104 Introduction to Microeconomics or ECON 105 Introduction to Macroeconomics
- (3) INFO 123 Information Systems and Technology
- (4) MGMT 100 Fundamentals of Management
- (5) STAT 101 Statistics 1

Schedule B to the Regulations for the Degree of Bachelor of Commerce

Note: Students are required to complete the core courses as specified in the Schedule A to the Regulations for the Degree of Bachelor of Commerce, as well as those outlined in Schedule B below. Detailed course information for each major subject is provided in Schedule C.

For full course information, go to www.canterbury.ac.nz/courses

Accounting

Students intending to complete the BCom majoring in Accounting must be credited with five compulsory core courses and the following:

100-level

Required: ACCT 103

200-level

Required: ACCT 211 and ACCT 222

300-level

Required: At least 60 points from ACCT 311, ACCT 312, ACCT 316, ACCT 332, ACCT 340, ACCT 341, ACCT 342, ACCT 346, ACCT 356, ACCT 358 and ACCT 359

Economics

Students intending to complete the BCom majoring in Economics must be credited with five compulsory core courses and the following:

100-level

Required: ECON 104 and ECON 105

Recommended: MATH 102 and STAT 101

200-level

Required:

- i. ECON 202 or 207; and
- ii. ECON 203 or ECON 208 or ECON 213; and
- iii. ECON 201 or 206; or 15 points ECON at 200-level which has not been used to satisfy other 200-level majoring requirements.

300-level

Required: At least 60 points of 300-level Economics which must include ECON 325 if ECON 201 or ECON 206 have not been credited to the degree.

Finance

Students intending to complete the BCom majoring in Finance must be credited with five compulsory core courses and the following:

100-level

Required: MATH 101 or MATH 102

Recommended: MATH 102

200-level

Required: FINC 201 and FINC 203

300-level

Required: At least 60 points in 300-level Finance, including at least 30 points from FINC 301, FINC 311, or FINC 312.

Note: In previous years FINC courses were coded as AFIS or ECON courses. As a result, the following 300-level courses will be counted as FINC courses for the purposes of satisfying the majoring requirements in Finance: AFIS 304, AFIS 314, ECON 331.

Human Resource Management

Students intending to complete the BCom majoring in Human Resource Management must be credited with five compulsory core courses and the following:

200-level

Required: MGMT 206, MGMT 207, MGMT 230, and (MGMT 208 or MGMT 209)

300-level

Required: MGMT 301, MGMT 303, MGMT 308, MGMT 331; and a further 30 points from the following courses: MGMT 304, MGMT 330, MGMT 333, MGMT 339

Note: MGMT 339 is a limited entry 30 point course.

Information Systems*

**Subject to UNZ CUAP approval due December 2013.*

Students intending to complete the BCom majoring in Information Systems must be credited with five compulsory core courses and the following:

200-level

INFO 203 or INFO 223; and INFO 233 or (INFO 253 and one of INFO 263 and INFO 213); and a further 15 points from any 200 level INFO or COSC courses (including SENG 201).

300-level

Required: At least 60 points from 300-level INFO courses. Note: Students may substitute COSC 332 or COSC 362 for any 15-point INFO course.

International Business*

**Subject to UNZ CUAP approval due December 2013.*

Students intending to complete the BCom majoring in International Business must be credited with five compulsory core courses and the following:

100-level

Required: (MKTG 100 or MATH 101 or MATH 102) and ECON 104; and 30 points in a single subject selected from (FREN, CHIN, SPAN, JAPA, GRMN, RUSS).

200-level

Required: ECON 222, FINC 203, MKTG 204, MGMT 221, and (FINC 201 or MKTG 201).

Note: Students intending to proceed to the BCom(Hons) or MCom degree in Finance must have passed ECON 213.

300-level

Required: FINC 344, MGMT 320 and MGMT 332; and 30 points from FINC 301, MGMT 324, MKTG 301, MKTG 314.

Students intending to major in International Business should carefully examine the prerequisites and other details of the courses in the Course Catalogue section to ensure that they plan an appropriate pathway to the 200-level and 300-level courses they wish to take.

Management

Students intending to complete the BCom majoring in Management must be credited with five compulsory core courses and the following:

100-level

Required: MKTG 100 and MSCI 101

200-level

Required: MGMT 206, MGMT 207, MGMT 270 and MKTG 201; and 30 points from ACCT 222, MGMT 208, MGMT 209, MGMT 221, MGMT 230, MGMT 280, and MKTG 202.

300-level

Required: MGMT 301, MGMT 308, and MGMT 320; and 30 points of 300-level courses from MGMT, MKTG and MSCI

Students intending to major in Management should carefully examine the prerequisites and other details of the courses in the Course Catalogue section to ensure that they plan an appropriate pathway to the 200-level and 300-level courses they wish to take.

Marketing

Students intending to complete the BCom majoring in Marketing must be credited with five compulsory core courses and the following:

100-level

Required: MKTG 100. Note: Students intending to major in Marketing must take ECON 104 rather than ECON 105 from the list of core courses.

200-level

Required: MKTG 201, MKTG 202, MKTG 204, MKTG 280

300-level

Required: At least 90 points from 300-level MKTG courses.

Operations and Supply Chain Management*

**Subject to UNZ CUAP approval due December 2013.*

Students intending to complete the BCom majoring in Operations and Supply Chain Management must be credited with the core courses as outlined in Schedule A to these regulations and the following courses:

100-level

Required: MSCI 101

200-level

Required: MGMT 270, MGMT 271, MGMT 280

300-level

Required: MGMT 370, 45 points from MGMT 300-level courses of which at least 30 points must be from MGMT 371-379

Note: For further course information students should refer to the subject 'Management Science' in the Course Catalogue section.

Strategy and Entrepreneurship*

**Subject to UNZ CUAP approval due December 2013.*

Students intending to complete the BCom majoring in Strategy and Entrepreneurship must be credited with five compulsory core courses and the following:

100-level

Required: ECON 104, MKTG 100 and MSCI 101.

200-level

Required: MGMT 206, MGMT 221, MGMT 223, MGMT 270 and MKTG 201; and 30 points from ACCT 222, MGMT 207, MGMT 280, and MKTG 202.

Note: For students enrolled in the BCom Strategy and Entrepreneurship major before 2014, MGMT 223 is not required but may be used as a substitute for ACCT 222, MGMT 207, MGMT 280 or MKTG 202 in this regulation.

300-level

Required: MGMT 320 and MGMT 321; and 30 points from MGMT 301, MGMT 323, MGMT 324, MGMT 332, MGMT 370, and MKTG 301.

Note: MGMT 323 is a limited entry course. See limitation of entry regulations.

Students intending to major in Strategy and Entrepreneurship should carefully examine the prerequisites and other details of the courses in the Course Catalogue section to ensure that they plan an appropriate pathway to the 200-level and 300-level courses they wish to take.

Taxation and Accounting

Students intending to complete the BCom majoring in Taxation and Accounting must be credited with five compulsory core courses and the following:

100-level

Required: ACCT 103 and (ACCT 152 or LAWS 101)

200-level

Required: (ACCT 211 or ACCT 222) and ACCT 254

300-level

Required: ACCT 358, ACCT 359; and at least 30 points from ACCT 311, ACCT 312, ACCT 316, ACCT 332, ACCT 340, ACCT 341, ACCT 342, ACCT 346, ACCT 356

Schedule C to the Regulations for the Degree of Bachelor of Commerce

For full course information, go to www.canterbury.ac.nz/courses

Accounting

Note: In the past many courses below were prefixed with ACCY or AFIS or ACIS. From 2011, the prefix was changed to ACCT and all courses changed to 15 points.

Course Code	Course Title	Pts	2014	P/C/R/RP/EQ
ACCT 102	Accounting and Financial Information	15	S1 S2	R: ACIS 102, AFIS 101, AFIS 102, AFIS 111, AFIS 122, AFIS 132, AFIS 188.
ACCT 103	Introduction to Financial Accounting	15	S1 S2	P: ACCT 102 or ACIS 102 R: ACIS 103, AFIS 101, AFIS 103, AFIS 111, AFIS 121, AFIS 131
ACCT 152	Law and Business	15	S1	R: ACIS 152, AFIS 151, AFIS 152
ACCT 211	Financial Accounting	15	S2	P: ACCT 103 or ACIS 103 R: ACIS 211, AFIS 211
ACCT 212	Being an Accountant	15	S1	P: (1) ACCT 102 and ACCT 103; and (2) 30 points from ECON 104, ECON 105, ECON 199, INFO 123, MGMT 100, STAT 101, MSCI 110 and ACCT 152
ACCT 222	Management Accounting	15	S1	P: ACCT 102 or ACIS 102 R: ACIS 222, AFIS 222 EQ: ACIS 222, AFIS 222
ACCT 252	Law of Business Contracts	15	S2	P: ACCT 152 or ACIS 152 or LAWS 101 R: ACIS 252, AFIS 151, AFIS 252, LAWS 203.
ACCT 254	Introduction to Taxation	15	S1	P: ACCT 103 or ACIS 103 C: One of ACCT 152, ACIS 152, LAWS 101. R: ACIS 254, AFIS 254 EQ: ACIS 254

ACCT 256	Law of Business Organisations	15	S2	P: ACCT 152 or ACIS 152 or LAWS 101 R: AFIS 253, ACIS 256, AFIS 256, LAWS 312
ACCT 311	Financial Accounting Theory	15	S1	P: ACCT 211 or ACIS 211 R: AFIS 301, ACIS 311, AFIS 311, AFIS 501.
ACCT 312	Advanced Financial Accounting	15	S2	P: ACCT 211 or ACIS 211 R: ACIS 312, AFIS 301, AFIS 312, AFIS 501.
ACCT 316	Public Management and Governance	15	S2	P: Any 75 points from (POL5, MGMT, ACCT, INFO, ACIS, AFIS, LAWS 206). At least 45 of these points must be at 200-level. R: ACIS 316, AFIS 316, AFIS 516, POLS 316 EQ: ACIS 316, and AFIS 316
ACCT 332	Advanced Management Accounting	15	S2	P: (1) ACCT 222 or ACIS 222; and (2) ACCT 103 or ACIS 103 R: ACIS 332, AFIS 332, AFIS 322, AFIS 522
ACCT 340	Social and Environmental Reporting	15	S2	P: (1) 30 points (two papers) from the following 100-level courses: ACCT 102 (or ACIS 102), ACCT 103 (or ACIS 103, AFIS 122, AFIS 188), ECON 105, MGMT 101 or POLS 103; (2) At least 30 points (two papers) at the 200-level. Students without part (1) of this pre-requisite but with 30 points in other appropriate courses (e.g. in science or technology) may enter the course with the permission of the Head of Department. R: ACIS 340, AFIS 340
ACCT 341	Public Accounting and Finance	15	S1	P: (1) 30 points from ACCT 102, ACIS 102, ACCT 103, ACIS 103, ECON 105, MGMT 100, MGMT 101, POLS 103; and (2) 30 points at 200-level or above in any subject. Students without part (1) of this prerequisite but with 30 points in other appropriate courses (e.g. in science or technology) may enter the course with the permission of the Head of Department. R: ACIS 341, AFIS 341 EQ: ACIS 341
ACCT 342	Contemporary Issues in Management Accounting	15	S1	P: (1) ACCT 222 or ACIS 222; and (2) ACCT 103 or ACIS 103 R: ACIS 342, AFIS 322, AFIS 342, AFIS 522.
ACCT 346	Auditing	15	S1	P: (1) INFO 123 or ACIS 123; and (2) ACCT 211 or ACIS 211. R: ACIS 346, AFIS 306, AFIS 346, AFIS 506. RP: INFO 243 or ACIS 243.
ACCT 356	Advanced Auditing	15	S2	P: ACCT 346 or ACIS 346 R: ACIS 356, AFIS 306, AFIS 356, AFIS 506.
ACCT 358	Advanced Issues in Taxation	15	S1	P: (1) ACCT 152 or ACIS 152, or LAWS 101; and (2) ACCT 254 or ACIS 254 or LAWS 326 or LAW 352 or LAWS 394 or LAWS 395 R: ACIS 358, ACIS 354
ACCT 359	Further Issues in Advanced Taxation	15	S2	P: ACCT 358 or ACIS 358 R: ACIS 359, ACIS 354
ACCT 364	Special Topic: Accounting Internship	15	NO	P: Subject to approval of the Head of Department.
ACCT 365	Special Topic	15	NO	P: Subject to approval of the Head of Department. R: AFIS 365
ACCT 367	Special Topic	15	NO	P: Subject to approval of the Head of Department. R: AFIS 367
ACCT 368	Special Topic	15	NO	P: Subject to approval of the Head of Department. R: AFIS 368
ACCT 369	Special Topic	15	NO	P: Subject to approval of the Head of Department. R: AFIS 369

Computer Science

Course Code	Course Title	Pts	2014	P/C/R/PP/EQ
COSC 110	Working in a Digital World	15	S1	
COSC 121	Introduction to Computer Programming	15	SU1 S1 S2	
COSC 122	Introduction to Computer Science	15	S2	RP: COSC 121
COSC 241	Special Topic	15	NO	P: Entry subject to approval by the Head of Department.
COSC 242	Special Topic	15	NO	P: Entry subject to approval by the Head of Department.
COSC 243	Special Topic	15	SU2	P: Entry subject to approval by the Head of Department.
COSC 261	Formal Languages and Compilers	15	S1	P: COSC 121 and COSC 122 and MATH 120 R: COSC 202, COSC 222
COSC 262	Algorithms	15	S1	P: (1) COSC 121; (2) COSC 122; (3) 15 points from Mathematics, Statistics, Engineering Mathematics or MSCI 110. MATH 101 is not acceptable. MATH 120/STAT 101 are strongly recommended. R: COSC 202, COSC 229, COSC 329
COSC 264	Data Communications and Networking	15	S2	P: (1) COSC 121; (2) COSC 122; (3) MATH 120 R: COSC 227, COSC 231
COSC 265	Relational Database Systems	15	S2	P: (1) COSC 121 or INFO 125; (2) 15 points from Mathematics, Statistics, Engineering Mathematics or MSCI 110. MATH 101 is not acceptable. MATH 120/STAT 101 are strongly recommended. R: COSC 205, COSC 226
COSC 362	Data and Network Security	15	S2	P: COSC 264 or INFO 333. R: COSC 332, ACIS 323, AFIS 323 RP: It is recommended that COSC 362 and COSC 364 be taken together.
COSC 363	Computer Graphics	15	S1	P: (1) ENCE 260, (2) 30 points of 200-level Computer Science, (3) 30 points of EMTH or 15 points of MATH/STAT (MATH 120 recommended). MATH 101 is not acceptable. RP: COSC 261
COSC 364	Internet Technology and Engineering	15	S1	P: (1) COSC 264; (2) COSC 261; (3) 30 points of EMTH or 15 points of MATH/STAT (STAT 101 recommended). MATH 101 is not acceptable. R: COSC 331, COSC 327 RP: It is recommended that COSC 362 and COSC 364 be taken together.
COSC 366	Research Project	15	SU2	P: (1)45 points of 200-level Computer Science (2) 30 points from Mathematics, Statistics or Engineering Mathematics or 15 points of Math/Stat (MATH 120 recommended) and COSC 262. MATH 101 is not acceptable. (3) approval of Head of Department RP: COSC 110, ENCE 260, COSC 261, COSC 262, SENG 201
COSC 367	Computational Intelligence	15	S2	P: COSC 262 R: COSC 329
COSC 368	Humans and Computers	15	S2	P: (1) 45 points of (200-level Computer Science and ENCE 260), (2) 30 points of EMTH or 15 points of MATH/STAT (MATH 120 recommended). MATH 101 is not acceptable. R: COSC 225 RP: From 2011 onwards: COSC 110, COSC 263.
COSC 371	Special Topic	15	NO	P: Subject to approval by the Head of Department. R: COSC 364

COSC 372	Special Topic	15	NO	P: Subject to approval by the Head of Department. R: COSC 367
ENCE 260	Computer Systems	15	S2	P: COSC 121, COSC 122 and 15 points of Mathematics or Statistics or MSCI 110; or subject to the approval of the Dean of Engineering and Forestry R: ENEL 206; both COSC 208/ENCE 208 and COSC 221/ENCE 221
ENCE 360	Operating Systems	15	S2	P: ENCE 260. R: COSC 321 RP: COSC 110, COSC 261, COSC 262.
ENCE 361	Embedded Systems 1	15	S1	P: ENCE 260 R: ENEL 353, ENEL 323, COSC 361, ELEC 361, ENEL 340
SENG 201	Software Engineering I	15	S1	P: (1) COSC 121; (2) COSC 122; (3) 15 points from Mathematics, Statistics, Engineering Mathematics or MSCI 110. MATH 101 is not acceptable. MATH 120/STAT 101 are strongly recommended. R: COSC 263, COSC 324
SENG 301	Software Engineering II	15	S1	P: SENG 201. R: COSC 324, COSC 314 RP: COSC 110, ENCE 260.
SENG 302	Software Engineering Group Project	30	W	P: SENG 201. C: SENG 301 R: COSC 325, COSC 314 RP: COSC 110, ENCE 260, COSC 368, COSC 265.
SENG 365	Web Computing Architectures	15	S2	P: COSC 265 or two courses out of (INFO 223, INFO 253, INFO 263). R: COSC 365 RP: SENG 201 is strongly recommended.

Economics

Course Code	Course Title	Pts	2014	P/C/R/PP/EQ
ECON 104	Introduction to Microeconomics	15	S1 S2	R: ECON 199
ECON 105	Introduction to Macroeconomics	15	S1 S2	
ECON 199	Introduction to Microeconomics	15	X	P: Subject to approval of the Head of Department. R: ECON 104
ECON 202	Intermediate Microeconomics with Calculus I	15	S1	P: ECON 104 C: MATH 102 or MATH 199 R: ECON 230 and ECON 231
ECON 203	Intermediate Microeconomics with Calculus II	15	S2	P: ECON 202 R: ECON 230 RP: STAT 101
ECON 206	Intermediate Macroeconomics	15	S2	P: ECON 104 and ECON 105 R: ECON 201
ECON 207	Intermediate Microeconomics I	15	S1	P: ECON 104 R: ECON 202, ECON 203, ECON 230, ECON 231
ECON 208	Intermediate Microeconomics II	15	S2	P: ECON 202 or ECON 207 R: ECON 203, ECON 230, and ECON 231
ECON 212	Economic Statistics	15	NO	P: (1) ECON 104 or ECON 105; and (2) 15 points from STAT or MSCI 110
ECON 213	Introduction to Econometrics	15	S1	P: (1) ECON 104 or ECON 105; and (2) 15 points from STAT or MSCI 110. RP: MATH 101 or Year 13 Math with Calculus.

ECON 222	International Trade	15	S2	P: ECON 104 R: ECON 209
ECON 223	Introduction to Game Theory for Business, Science and Politics	15	S1	P: Any 105 points
ECON 224	Economics and Current Policy Issues	15	S2	P: ECON 104
ECON 225	Environmental Economics	15	NO	P: ECON 104
ECON 321	Mathematical Techniques in Microeconomics	15	S1	P: (1) ECON 202 or ECON 207 or ECON 230 or ECON 231; and (2) MATH 102 or MATH 199 or MATH 108; and (3) 15 points from STAT or ECON 212 R: MATH 201
ECON 322	Game Theory	15	S2	P: (1) ECON 202 or ECON 207 or ECON 230 or ECON 231; and (2) MATH 102 or MATH 199 or MATH 108; and (3) 15 points from STAT or ECON 212 RP: ECON 203 or ECON 208
ECON 323	Time Series Methods	15	S2	P: (1) ECON 213; and (2) ECON 202 or FINC 205 R: FINC 323, STAT 317 EQ: FINC 323, STAT 317
ECON 324	Econometrics	15	S1	P: (1) ECON 213 or STAT 213; and (2) MATH 102 or MATH 199
ECON 325	Macroeconomic Analysis	15	S1	P: (1) ECON 105; and (2) ECON 203 or (ECON 208 and ECON 321) R: ECON 201
ECON 326	Monetary Economics	15	S2	P: (1) ECON 201 or ECON 206; and (2) MATH 102 or MATH 199 or MATH 108 RP: ECON 202 or ECON 207 or ECON 230 or ECON 231
ECON 327	Economic Analysis of Law	15	S1	P: ECON 202 or ECON 207 or ECON 230 or ECON 231
ECON 328	Topics in Law and Economics	15	NO	P: ECON 203 or ECON 208 or ECON 230 or ECON 231
ECON 329	Industrial Organisation	15	NO	P: ECON 202 or ECON 207 or ECON 230 or ECON 231
ECON 330	Strategic Behaviour of Firms	15	NO	P: ECON 203 or ECON 208 or ECON 230 or ECON 231
ECON 331	Financial Economics	15	S1	P: 30 points from ECON 202, ECON 203, FINC 201, FINC 205 R: FINC 331 RP: MATH 103 EQ: FINC 331
ECON 332	Economics and Psychology	15	S2	P: ECON 202 or ECON 207
ECON 333	Experimental Economics	15	S1	P: ECON 202 or ECON 207 or ECON 230 or ECON 231
ECON 334	Labour Economics	15	NO	P: ECON 202 or ECON 207 or ECON 230 or ECON 231 RP: ECON 203 or ECON 208
ECON 335	Public Economics 1	15	S2	P: ECON 203 or ECON 208 or (ECON 202 and ECON 224) or (ECON 207 and ECON 224) or ECON 230 or ECON 231
ECON 336	Public Choice	15	S2	P: ECON 203 or ECON 208 or (ECON 202 and ECON 224) or (ECON 207 and ECON 224) or ECON 230 or ECON 231 RP: ENGL 117 or an essay-based course.
ECON 337	Economic Evaluation in Health	15	NO	P: ECON 202 or ECON 207 or ECON 230 or ECON 231 . RP: ENGL 117 or an essay-based course.
ECON 338	Health Economics Overview	15	NO	P: ECON 202 or ECON 207 or ECON 230 or ECON 231
ECON 339	The Economics of European Integration	15	NO	P: (1) ECON 104 and ECON 105; and (2) Any 30 points above 100 level; and (3) a further 45 points at any level. R: EURO 339, EURA 339 RP: ENGL 117 or an essay-based course. EQ: EURO 339, EURA 339
ECON 340	Development Economics	15	S1	P: ECON 202 or ECON 207 RP: ECON 105

ECON 341	Economics of Education	15	S2	P: ECON 202 or ECON 207
ECON 342	Economic History	15	S2	P: (1) ECON 104; and (2) ECON 105; and (3) ECON 202 or ECON 206 or ECON 207
ECON 343	Economic Analysis of Intellectual Property	15	NO	P: ECON 203 or ECON 208 or ECON 230 or ECON 231 RP: MATH 102 or MATH 199 or MATH 108
ECON 344	International Finance	15	S2	P: ECON 201 or ECON 206 or FINC 203 R: ECON 210 and FINC 315 and FINC 344 RP: 15 points in MATH or Year 13 Math with Calculus EQ: FINC 344
ECON 345	The Economics of Risk and Insurance	15	S1	P: (1) ECON 203; or (2) ECON 202 and FINC 205; or (3) ECON 208 and (MATH 102 or MATH 199) EQ: FINC 345
ARTS 395	Internship	30	SU2 A S1 S2	P: Special application and interview, with permission of Internship Director. RP: Students should attend UC Careers CV writing and Interview skills workshops prior to submitting internship application.

Finance

Course Code	Course Title	Pts	2014	P/C/R/RP/EQ
FINC 201	Business Finance	15	S1 S2	P: (1) ACCT 102; and (2) STAT 101 or MSCI 110; and (3) A further 45 points from the BCom or BSc schedules. R: FINC 202, AFIS 204 RP: Students without a mathematics background equivalent to NCEA Level 2 should pass MATH 101 before enrolling in this course. EQ: AFIS 204
FINC 203	Financial Markets, Institutions and Instruments	15	S1	P: (1) STAT 101 or MSCI 110; and (2) A further 60 points from the BCom or BSc schedules. R: AFIS 214 RP: Students without a mathematics background equivalent to NCEA Level 2 should pass MATH 101 before enrolling in this course. EQ: AFIS 214
FINC 205	Personal Finance with Mathematics	15	S2	P: (1) MATH 102 or MATH 108 or MATH 199; and (2) STAT 101 or MATH 108 or MATH 199. C: MATH 103 RP: MATH 103
FINC 301	Corporate Finance Theory and Policy	15	S1	P: (1) FINC 201 and FINC 203; and (2) MATH 101 or MATH 102 or MATH 108 or MATH 199 R: FINC 354, AFIS 304
FINC 302	Applied Corporate Finance	15	NO	P: (1) FINC 201 and FINC 203; and (2) MATH 101 or MATH 102 or MATH 108 or MATH 199
FINC 305	Financial Modelling	15	S2	P: (1) FINC 201 and FINC 203; and (2) MATH 101 or MATH 102 or MATH 108 or MATH 199
FINC 308	Applied Financial Analysis and Valuation	15	S1	P: FINC 201 and FINC 203 R: FINC 394 and AFIS 314
FINC 311	Investments	15	S1	P: (1) FINC 201 and FINC 203; and (2) MATH 101 or MATH 102 or MATH 108 or MATH 199 R: FINC 364, AFIS 314
FINC 312	Derivative Securities	15	S2	P: (1) FINC 203; and (2) MATH 102 or MATH 199 RP: FINC 201 and FINC 205

FINC 316	Fixed Income Securities	15	S1	P: (1) FINC 201 and FINC 203; and (2) MATH 102 or MATH 199 RP: FINC 205
FINC 323	Time Series Methods	15	NO	P: (1) ECON 213; or (2) ECON 202 or FINC 205 EQ: ECON 323, STAT 317
FINC 331	Financial Economics	15	S1	P: 30 points from ECON 202, ECON 203, FINC 201, FINC 205 R: ECON 331 RP: MATH 103 EQ: ECON 331
FINC 344	International Finance	15	S2	P: ECON 201 or ECON 206 or FINC 203 R: FINC 315, ECON 344, ECON 210 RP: 15 points in MATH or Year 13 Math with Calculus EQ: ECON 344
FINC 345	The Economics of Risk and Insurance	15	S1	P: (1) ECON 203; or (2) ECON 202 and FINC 205; or (3) ECON 208 and (MATH 102 or MATH 199) EQ: ECON 345

Information Systems

Note: In the past many courses below were prefixed with ACCT or AFIS or ACIS. From 2011, the prefix was changed to INFO and all the courses changed to either 15 points or 30 points.

Course Code	Course Title	Pts	2014	P/C/R/RP/EQ
INFO 123	Information Systems and Technology	15	S1 S2	R: ACIS 123, AFIS 123, AFIS 124
INFO 125	Introduction to Programming with Databases	15	S2	R: ACIS 125, AFIS 125
INFO 213	Object-Oriented Systems Development	15	S1	P: 30 points from INFO 123, ACIS 123, INFO 125, ACIS 125, COSC 121, COSC 122 R: ACIS 213 and AFIS 213 after 1996.
INFO 223	Business Systems Analysis	15	S2	P: (1) 15 points from (INFO 123, INFO 125, COSC 121, COSC 122) (2) An additional 15 points from the Commerce Schedule. R: INFO 203, ACIS 203, AFIS 203, AFIS 223
INFO 243	Accounting Information Systems	15	S2	P: (1) ACCT 103 or ACIS 103; and (2) INFO 123 or ACIS 123 R: ACIS 243, AFIS 243
INFO 253	Internet Business and Technology	15	S2	P: (1) 15 points from (INFO 123, INFO 125, COSC 121, COSC 122) (2) An additional 15 points from the Commerce schedule R: INFO 233
INFO 260	Special Topic	15	NO	P: Subject to Approval by the Head of Department
INFO 261	Special Topic	15	NO	P: Subject to Approval by the Head of Department
INFO 263	Web Design and Development	15	S1	P: 30 points from (INFO 123, INFO 125, COSC 121, COSC 122) R: INFO 233
INFO 313	Information Systems Project Management	30	S2	P: (1) 15 points at 200 level from INFO; and (2) an additional 15 points at 200 level from the Commerce Schedule or SENG R: MSCI 322, MSCI 324, MGMT 372, MSCI 372
INFO 330	Special Topic: Applied Information Systems Project	30	S1 S2	P: Subject to approval of the Head of Department R: AFIS 330
INFO 333	IT Risk and Security Management	15	NO	P: (1) 15 points from INFO 233, INFO 253, INFO 263, COSC 231, COSC 264; and (2) An additional 15 points at 200 level from the Commerce Schedule or SENG R: ACIS 333

INFO 343	IT Management	15	S1	P: (i) 15 points at 200-level from INFO, COSC or SENG (2) An additional 30 points at 200 level from the Commerce Schedule or SENG. R: INFO 303, ACIS 303
INFO 353	Contemporary Issues in IS	15	NO	P: (i) 15 points at 200-level from INFO, COSC or SENG (2) An additional 30 points at 200 level from the Commerce Schedule or SENG. R: INFO 303, ACIS 303
INFO 360	Special Topic: Business Process Management	15	S1	P: (i) 15 points at 200-level from INFO; and (2) an additional 15 points at 200 level from the Commerce Schedule or SENG
INFO 361	Special Topic	15	S2	P: Subject to Head of Department approval. R: ACIS 361, AFIS 361
INFO 362	Special Topic	15	S1 S2	P: Subject to Head of Department approval. R: ACIS 362, AFIS 362
INFO 363	Special Topic	15	NO	P: Subject to Head of Department approval. R: ACIS 363, AFIS 363
INFO 369	Special Topic	30	NO	P: Subject to Approval by the Head of Department

Law

Course Code	Course Title	Pts	2014	P/C/R/RP/EQ
LAWS 355	European Union Law	15	NO	P: (i) LAWS 101; and (ii) LAWS 110 C: LAWS 202-LAWS 206. Students enrolled in other degrees, who do not have the above prerequisites and corequisites, but have completed appropriate courses in another discipline, may apply to the Head of Department for a waiver. R: EURO 311, EURA 311

Management

Course Code	Course Title	Pts	2014	P/C/R/RP/EQ
MGMT 100	Fundamentals of Management	15	S1 S2	R: MGMT 101
MGMT 206	Organisational Behaviour	15	S2	P: (i) MGMT 100; and (2) A further 15 points in MGMT or MKTG or MSCI or STAT R: MGMT 201, MGMT 216 EQ: MGMT 216
MGMT 207	Principles of Human Resource Management	15	S1	P: (i) MGMT 100; and (2) A further 15 points in MGMT or MKTG or MSCI or STAT
MGMT 208	Principles of Leadership	15	S2	P: (i) MGMT 100; and (2) A further 15 points in MGMT or MKTG or MSCI or STAT
MGMT 209	Organisation: Structures and Processes	15	NO	P: (i) MGMT 100; and (2) A further 15 points in MGMT or MKTG or MSCI or STAT
MGMT 221	International Business	15	S1	P: MGMT 100; 30 additional points from ECON, MGMT, MKTG, MSCI R: MGMT 220
MGMT 222	Foreign Environments for Enterprise	15	NO	P: (i) MGMT 100; and (2) A further 30 points from ECON, MGMT, MKTG, MSCI R: MGMT 220
MGMT 223	Innovation Management	15	S2	P: (i) MGMT 100; and (2) A further 30 points from Commerce subjects
MGMT 228	Chinese Business Practices and Culture (study tour)	15	SU2	P: 120 points from any schedule including 30 points from the Commerce subject schedule

MGMT 230	Business, Society and the Environment	15	S1	P: (1) 60 points from ACCT, ECON, INFO, MGMT, MKTG, MSCI, PSYC, SOCI; or (2) 60 points from Science R: MKTG 230 EQ: MKTG 230
MGMT 240	Business Communication for the Global Age	15	S2	P: MGMT 100. RP: MGMT 206
MGMT 270	Introduction to Operations and Supply Chain Management	15	S1	P: (1) MSCI 101 or MGMT 100 or MGMT 101 (2) MSCI 110 or 15 points STAT R: MSCI 270, MSCI 220 EQ: MSCI 270
MGMT 271	Operations Management Processes	15	S2	P: (1) MSCI 101 or MGMT 100; and (2) MSCI 110 or 15 points STAT R: MSCI 221, MSCI 271 RP: MGMT 270 or MSCI 270 EQ: MSCI 271
MGMT 280	Statistical Methods for Management	15	S2	P: (1) MSCI 110 or 15 points STAT; and (2) 15 points of MGMT or MKTG or MSCI or MATH R: MSCI 210, MSCI 280, MKTG 280 EQ: MSCI 280, MKTG 280
MGMT 301	Leading Change & Innovation	15	S1	P: MGMT 206 and MGMT 207 R: MGMT 315
MGMT 303	Managing Employment	15	S2	P: (1) Any 45 points at 200-level or above in MGMT; or (2) LAWS 101 and LAWS 110 R: MGMT 306
MGMT 304	Diversity in Organisations	15	S2	P: (1) MGMT 206 and MGMT 207; and (2) MGMT 208 or MGMT 209
MGMT 308	Applied Human Resource Management	15	S2	P: MGMT 206 and MGMT 207 R: MGMT 307
MGMT 309	Spirituality in the Workplace	15	NO	P: (1) MGMT 206 and MGMT 207; and (2) MGMT 208 or MGMT 209
MGMT 320	Strategic Management	30	S1	P: (1) ACCT 102; and (2) 45 points at 200-level or above in MGMT, MKTG or MSCI R: MGMT 314
MGMT 321	Entrepreneurship and Small Business Development	30	S2	P: (1) ACCT 102; and (2) 45 points at 200-level or above in MGMT, MKTG or MSCI R: BSAD 305, BSAD 314
MGMT 323	Professional Internship in Strategic Management	30	NO	P: Application to Department C: MGMT 320 or MGMT 321
MGMT 324	International Entrepreneurship	15	S2	P: MGMT 220 or MGMT 221
MGMT 330	Communication Management	15	S2	P: MGMT 206 or COMS 201 or SOCI 219 or MKTG 201
MGMT 331	Human Resource Development - Principles and Practices	15	S1	P: (1) MGMT 206 and MGMT 207; and (2) MGMT 208 or MGMT 209
MGMT 332	International Management	15	S2	P: MGMT 221 or MGMT 220
MGMT 333	Managing Corporate Responsibility	15	S1	P: (1) MGMT 230; and (2) 30 points from MGMT above 100 level. RP: Other essay-based courses
MGMT 334	Negotiation for Business	15	NO	P: (1) 45 points at 200 level or above in ACCT, ACIS, ECON, INFO, MGMT, MKTG, MSCI; or (2) LAWS 101 and LAWS 110
MGMT 339	Professional Internship in Human Resource Management	30	NO	P: 30 points from MGMT 301-309, 330-338 plus application. C: 30 points from MGMT 301-309, 330-338

MGMT 370	Strategic Operations and Supply Chain Management	15	S1	P: (1) MGMT 270 or MSCI 270 or MSCI 220; and (2) 30 points at 200-level or above from MGMT, MSCI, ACCT, INFO. R: MSCI 320, MSCI 370 RP: MGMT 271 or MSCI 271 or MSCI 221 EQ: MSCI 370
MGMT 371	Materials, Logistics and Supply Chain Management	15	S1	P: (1) MGMT 270 or MSCI 270 or MSCI 220; and (2) MGMT 271 or MSCI 271 or MSCI 221 R: MSCI 321, MSCI 371 EQ: MSCI 371
MGMT 372	Project Management	15	S2	P: (1) i) MGMT 270 or MSCI 270 or MSCI 220; and ii) MGMT 271 or MSCI 271 or MSCI 221; and iii) A further 15 points from Commerce; or (2) 90 points at 200-level or above in Commerce, Science or Engineering R: MSCI 322, MSCI 324, MSCI 372, INFO 313, ACIS 313 EQ: MSCI 372
MGMT 373	Quality Management	15	S2	P: (1) MGMT 270 or MSCI 270 or MSCI 220; and (2) MGMT 271 or MSCI 271 or MSCI 221 R: MSCI 323, MSCI 373 EQ: MSCI 373

Marketing

Course Code	Course Title	Pts	2014	P/C/R/RP/EQ
MKTG 100	Principles of Marketing	15	S1 S2	R: MGMT 102 EQ: MGMT 102
MKTG 201	Marketing Management	15	S2	P: (1) MKTG 100; and (2) ECON 104; and (3) MSCI 110 or STAT 101; and (4) A further 15 points in MGMT or MSCI. R: MGMT 210 RP: MKTG 202 EQ: MGMT 210
MKTG 202	Marketing Research	15	S1	P: (1) MKTG 100; and (2) ECON 104; and (3) MSCI 110 or STAT 101; and (4) A further 15 points in MGMT or MSCI R: MGMT 212 EQ: MGMT 212
MKTG 204	Consumer Behaviour	15	SU1 S2	P: Any 30 points in ACCT, COMS, ECON, INFO, MGMT, MKTG, MSCI, PSYC or SOCI R: MGMT 204 EQ: MGMT 204
MKTG 230	Business, Society and the Environment	15	S1	P: (1) 60 points from ACCT, ECON, INFO, MGMT, MKTG, MSCI, PSYC, SOCI; or (2) 60 points from Science R: MGMT 230 EQ: MGMT 230
MKTG 280	Statistical Methods for Management	15	S2	P: (1) MSCI 110 or 15 points STAT; and (2) 15 points of MGMT or MKTG or MSCI or MATH R: MSCI 210, MSCI 280, MGMT 280 EQ: MSCI 280, MGMT 280
MKTG 301	Strategic Marketing	30	S2	P: (1) MKTG 201; and (2) MKTG 202; and (3) MKTG 204 R: MGMT 316 EQ: MGMT 316
MKTG 302	Applied Research Project in Marketing	30	NO	P: (1) MKTG 201; and (2) MKTG 202; and (3) MKTG 204; and (4) MKTG 280 or equivalent. R: MGMT 312 EQ: MGMT 312
MKTG 303	Advertising and Promotion Management	30	S1	P: (1) MKTG 201; and (2) MKTG 202; and (3) MKTG 204 R: MGMT 318 EQ: MGMT 318

MKTG 310	Relationship Marketing	15	S1	P: (1) MKTG 201; and (2) MKTG 202; and (3) MKTG 204 R: MGMT 310 EQ: MGMT 310
MKTG 311	Retail Marketing	15	S2	P: (1) MKTG 201; and (2) MKTG 202; and (3) MKTG 204 R: MGMT 311 EQ: MGMT 311
MKTG 313	Services Marketing	15	S1	P: (1) MKTG 201; and (2) MKTG 202; and (3) MKTG 204 R: MGMT 317 EQ: MGMT 317
MKTG 314	Tourism Marketing and Management	15	S1	P: Any 45 points 200-level ECON, MGMT, MKTG, MSCI, POLS, PSYC, SOCI, GEOG or other social science approved by the Head of Department of Management. R: MGMT 340 EQ: MGMT 340
MKTG 315	Marketing for Behavioural Change	15	S2	P: Any 45 points 200-level or above in COMS, MGMT, MKTG, PSYC or SOCI R: MGMT 341 EQ: MGMT 341
MKTG 390	Professional Internship in Marketing	30	NO	P: (1) MKTG 100; and (2) MKTG 201; and (3) MKTG 202; and (4) Application to Head of Department of Management, Marketing, and Entrepreneurship. R: MGMT 313 EQ: MGMT 313

Management Science

Course Code	Course Title	Pts	2014	P/C/R/RP/EQ
MSCI 101	Management Science	15	S2	R: MSCI 102, MSCI 112
MSCI 270	Introduction to Operations and Supply Chain Management	15	S1	P: (1) MSCI 101 or MGMT 100 or MGMT 101; and (2) MSCI 110 or 15 points STAT R: MSCI 220, MGMT 270 EQ: MGMT 270
MSCI 271	Operations Management Processes	15	S2	P: (1) MSCI 101 or MGMT 100 or MGMT 101; and (2) MSCI 110 or 15 points STAT. R: MSCI 221, MGMT 271 RP: MSCI 270 or MGMT 270 EQ: MGMT 271
MSCI 280	Statistical Methods for Management	15	S2	P: (1) MSCI 110 or 15 points STAT (2) 15 points of MSCI or MGMT or MATH or MKTG R: MSCI 210, MGMT 280, MKTG 280 EQ: MGMT 280, MKTG 280
MSCI 340	Special Topic	15	NO	P: Subject to the approval of the Head of Department.
MSCI 370	Strategic Operations and Supply Chain Management	15	S1	P: (1) MSCI 220 or MSCI 270 or MGMT 270; and (2) 30 points at 200 level or above from MSCI, MGMT, ACCT, INFO. R: MSCI 320, MGMT 370 RP: MSCI 271 or MGMT 271 or MSCI 221 EQ: MGMT 370
MSCI 371	Materials, Logistics and Supply Chain Management	15	S1	P: (1) MSCI 270 or MGMT 270 or MSCI 220; and (2) MSCI 271 or MGMT 271 or MSCI 221 R: MSCI 321, MGMT 371 EQ: MGMT 371

MSCI 372	Project Management	15	S2	P: (i) i) MSCI 270 or MGMT 270 or MSCI 220; and ii) MSCI 271 or MGMT 271 or MSCI 221; and iii) A further 15 points from Commerce; or (2) 90 points at 200-level or above in Commerce, Science or Engineering R: MSCI 322, MSCI 324, MGMT 372, AFIS 313, ACIS 313, INFO 313 EQ: MGMT 372
MSCI 373	Quality Management	15	S2	P: (1) MSCI 270 or MGMT 270 or MSCI 220; and (2) MSCI 271 or MGMT 271 or MSCI 221 R: MSCI 323, MGMT 373 EQ: MGMT 373

Mathematics and Statistics

These subjects are not available as a major for the BCom, but the courses can be counted towards the degree. A maximum of 60 points in Mathematics and Statistics at 100 and 200-level may be included in the 255 points required for courses in this Schedule. The 60 points at 300-level in a single subject, required in terms of Regulation 1b(iii)(d), may not include Mathematics and Statistics.

Schedule of Endorsements for the Degree of Bachelor of Commerce

To qualify for an endorsement in a given subject the following courses are required to be credited to the BCom degree programme.

For full course information, go to www.canterbury.ac.nz/courses

Note: Students enrolling for the Bachelor of Commerce degree for the first time from 2011 onwards will not be permitted to enrol in a BCom endorsed degree

Accounting

- (a) (ACCT 102 or ACIS 102), (ACCT 103 or ACIS 103), (INFO 123 or ACIS 123); and
- (b) ECON 104 or ECON 105; and
- (c) MGMT 100; and
- (d) MSCI 110 or STAT 101; and
- (e) (ACCT 152 or ACIS 152) or LAWS101; and
- (f) (ACCT 211 or ACIS 211), (ACCT 222 or ACIS 222), (ACCT 256 or ACIS 256); and
- (g) 60 points from (ACCT 311 or ACIS 311), (ACCT 312 or ACIS 312), (ACCT 316 or ACIS 316), (ACCT 332 or ACIS 332), (ACCT 340 or ACIS 340), (ACCT 341 or ACIS 341), (ACCT 342 or ACIS 342), (ACCT 346 or ACIS 346), (ACCT 356 or ACIS 356), (ACCT 358 or ACIS 358), (ACCT 359 or ACIS 359).

Computer Systems and Networks

- (a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
- (b) MGMT 100 and MSCI 110 or STAT 101; and
- (c) ECON 104 or ECON 105; and
- (d) COSC 121 and COSC 122; and
- (e) MATH 120; and
- (f) At least 45 points from 200-level COSC including SENG 201, (COSC 208 or ENCE 260) and (COSC 231 or COSC 264); and
- (g) COSC 331, COSC 332 or COSC 362; and
- (h) 45 points from 300-level COSC or SENG.

Economics

- (a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
- (b) ECON 104 and ECON 105; and
- (c) MGMT 100; STAT 101; and
- (d) MATH 102 or MATH 199; and
- (e) ECON 201 or ECON 206; and
- (f) ECON 203 or ECON 208 or ECON 230 or ECON 231; and
- (g) 60 points from 300-level ECON.

Finance

- (a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
- (b) ECON 104 and MATH 102; and
- (c) MGMT 100; and
- (d) MSCI 110 or STAT 101; and
- (e) FINC 201, FINC 203; and
- (f) ECON 213 or STAT 202; and
- (g) ECON 203 or ECON 208 or ECON 230 or ECON 231; and
- (h) At least 60 points in 300-level Finance, including at least 30 points from FINC 301, FINC 311, or FINC 312.

Human Resource Development

- (a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
- (b) MGMT 100, (MGMT 102 or MKTG 100); and
- (c) MSCI 101; and
- (d) ECON 104 or ECON 105; and

- (e) MSCI 110 or STAT 101; and
- (f) MGMT 206, MGMT 207, and MGMT 208; and
- (g) 60 points from (MGMT 301-309 or 330-339).

Information Systems

- (a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123), (INFO 125 or ACIS 125); and
- (b) MGMT 100; and
- (c) ECON 104 or ECON 105; and
- (d) MSCI 110 or STAT 101; and
- (e) (INFO 203 or ACIS 203) and (INFO 213 or ACIS 213) and (INFO 233 or ACIS 233); and
- (f) (INFO 303 or ACIS 303) and (INFO 313 or ACIS 313) and (INFO 333 or ACIS 333).

Note: Students enrolled in the Information Systems endorsement prior to 2008 are exempt from completing ACIS 125.

International Business

The international exchange in Semester 2 of the second year is optional. Students require a GPA of 6.0 or more in courses required for the endorsement to be eligible to go on international exchange.

- (a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
- (b) MGMT 100; and
- (c) MGMT 102 or MKTG 100; and
- (d) ECON 104; and
- (e) MSCI 110 or STAT 101; and
- (f) 30 points at 100-level with the same prefix from (FREN, CHIN, SPAN, JAPA, GRMN, RUSS); and
- (g) ECON 209 or ECON 222; and
- (h) MGMT 204 or MKTG 204; and
- (i) MGMT 210 or MKTG 201; and
- (j) MGMT 212 or MKTG 202; and
- (k) MGMT 220 or (MGMT 221 and MGMT 222); and
- (l) MGMT 320, MGMT 324, MGMT 332; and MGMT 316 or MKTG 301; and
- (m) For students taking the optional international exchange, transfer of credit from approved courses at partner universities equivalent to between 45 and 60 points.

Note: The requirement to complete MGMT 222 is waived for students who go on international exchange.

Marketing

- (a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
- (b) ECON 104; and
- (c) MGMT 100 and (MGMT 102 or MKTG 100); and
- (d) MSCI 110 or STAT 101; and
- (e) MGMT 204 or MKTG 204; and
- (f) MGMT 210 or MKTG 201; and
- (g) MGMT 212 or MKTG 202; and
- (h) MSCI 210 or MSCI 280 or MGMT 280 or MKTG

280; and

- (i) 90 points from MGMT 310-313, MGMT 316, MGMT 318, MGMT 340-341, MKTG 301-399, including at least two of MGMT 312, MGMT 316, MGMT 318, MKTG 301, MKTG 302 and MKTG 303.

Operations Management

- (a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
- (b) ECON 104; and
- (c) MGMT 100; and
- (d) MSCI 101; and
- (e) MSCI 110 or STAT 101; and
- (f) MSCI 201 or MSCI 202 or MSCI 204 or 15 points from 200-level MGMT; and
- (g) MSCI 210 or MSCI 280 or MGMT 280; and
- (h) MSCI 220 or MSCI 270 or MGMT 270; and
- (i) MSCI 221 or MSCI 271 or MGMT 271; and
- (j) MSCI 320 or MSCI 370 or MGMT 370; and
- (k) MSCI 321 or MSCI 371 or MGMT 371; and
- (l) MSCI 323 or MSCI 373 or MGMT 373; and
- (m) MSCI 302 or MSCI 324 or MSCI 372 or MGMT 372.

Operations Research

- (a) (ACCT 102 or ACIS 102), (INFO 123 or ACIS 123); and
- (b) ECON 104; and
- (c) MGMT 100, MSCI 101; and
- (d) MSCI 110 or STAT 101; and
- (e) INFO 125 or ACIS 125 or COSC 121; and
- (f) MATH 102 or MATH 199; and
- (g) MSCI 204 or (MSCI 201 and MSCI 202); and
- (h) MSCI 203 or MSCI 216; and
- (i) MSCI 221 or MSCI 271 or MGMT 271; and
- (j) MSCI 210 or MSCI 280 or MGMT 280 or MKTG 280; and
- (k) MSCI 301, MSCI 302; and
- (l) One of MSCI 320, MSCI 321, MSCI 323, MSCI 324, MSCI 340, MSCI 370, MSCI 371, MSCI 372, MSCI 373.

Note: MSCI 324 is a 30 point course.

Software Development

- (a) (ACCT or ACIS 102), (INFO 123 or ACIS 123); and
- (b) MGMT 100; and
- (c) ECON 104 or ECON 105; and
- (d) MSCI 110 or STAT 101; and
- (e) MATH 120; and
- (f) At least 45 points from 200-level COSC, including SENG 201, (COSC 208 or ENCE 260), (COSC 224 or COSC 263), (COSC 226 or COSC 265); and
- (g) (COSC 324 or SENG 301), (COSC 325 or SENG 302), or (COSC 326 or COSC 365 or SENG 365); and 15 points from 300-level COSC.

Strategic Management

- (a) (ACCT 102 or ACIS 102), (ACCT 123 and ACIS 123); and
- (b) ECON 104; and
- (c) MGMT 100 and (MGMT 102 or MKTG 100); and
- (d) MSCI 101; and
- (e) MSCI 110 or STAT 101; and
- (f) MGMT 206, (MGMT 210 or MKTG 201), (MGMT 212 or MKTG 202); and
- (g) 15 points from (MGMT 204 or MKTG 204), MGMT 207, MGMT 208, MGMT 209, (MGMT 220 or MGMT 221), (MGMT 270 or MSCI 220 or MSCI 270); and
- (h) MGMT 320; and
- (i) At least 60 points from MGMT 301, (MGMT 316 or MKTG 301), MGMT321, MGMT 324, MGMT 332, (MGMT 370 or MSCI 320 or MSCI 370).

Taxation and Accounting

- (a) (ACCT 102 or ACIS 102), (ACCT 103 or ACIS 103), (INFO 123 or ACIS 123); and
- (b) MGMT 100; and
- (c) ECON 104 or ECON 105; and
- (d) MSCI 110 or STAT 101; and
- (e) (ACCT 152 or ACIS 152) or LAWS 101; and
- (f) (ACCT 211 or ACIS 211), or (ACCT 222 or ACIS 222), and (ACCT 254 or ACIS 254); and
- (g) (ACCT 358 or ACIS 358), (ACCT 359 or ACIS 359); and
- (h) 30 points from (ACCT 311 or ACIS 311), (ACCT 312 or ACIS 312), (ACCT 316 or ACIS 316), (ACCT 332 or ACIS 332), (ACCT 340 or ACIS 340), (ACCT 341 or ACIS 341), (ACCT 342 or ACIS 342), (ACCT 346 or ACIS 346), (ACCT 356 or ACIS 356).

Note: Prior to 2009 ACIS courses were coded as AFIS courses

Commerce Graduate and Postgraduate Qualifications Time Limit Schedule

A candidate for the BCom(Hons) degree or the MCom degree shall normally be enrolled as a full-time candidate.

- (1) A candidate may be enrolled part-time with the approval of the Dean of Commerce.
- (2) A part-time candidate is one who, because of employment, health, family or other reasons, is unable to devote his or her full-time to study and research.

The table below sets out, for the postgraduate qualifications of the Faculty, the time limit for course requirements.

Note: Any extension to maximum time limits must be approved by the Dean of Commerce.

It should be noted that unless a different date is formally approved by the Academic Board, enrolment is considered to commence on 1 March.

	Full-time		Part-time	
	Min (mths)	Max (mths)	Min (mths)	Max (mths)
Graduate qualifications				
GradDipAcc&IS	12	12	24	48
GradDipBA	8 (min.)		48 (max.)	
GradDipMgt	12	12	24	48
GradDipEcon	12	12	24	48
Postgraduate qualifications				
BCom(Hons)	12	12	18	48
MAFE*	12		48	
MBA	15 (min.)		60 (max.)	
MBM	12	15	24	48
MCom*	12	18	18	36
MCom Thesis only	7	12	14	24
MCom (without Hons)	12	24	14	48

MComThesis only (without Hons)	12	24	14	48
MPA	14	18	30	48
PGDipBus*	9	18	24	48
PGDipEcon	12	12	24	48

*Subject to UNZ CUAP approval due December 2013.

Graduate Diploma in Accounting and Information Systems (GradDipAcc&IS)

See also *General Course and Examination Regulations*.

1. Qualifications Required to Enrol in the Diploma

Every candidate for a Graduate Diploma in Accounting and Information Systems shall have:

- (a) been approved as a candidate for the diploma by the Dean of Commerce, and
- (b) either
 - i. qualified for a degree of this University; or
 - ii. been admitted ad eundem statum as the holder of such a degree.

Note: Relevance and standard of undergraduate or other qualifying courses are the main criteria for approval.

2. Structure of the Diploma

To qualify for the diploma a candidate must pass courses totalling 120 points as specified in the schedule for the diploma. A failure in a diploma course normally constitutes a fail in the diploma. It is not possible to repeat a failed diploma course

or to substitute another in its stead. However, in exceptional circumstances students who fail one course may be granted a pass in the examination as a whole at the discretion of the Dean.

3. Replacement of Prescribed Courses

A candidate may, with the approval of the Heads of Department concerned, replace prescribed courses which total no more than 60 points with courses prescribed for another subject or subjects at 300-level or graduate level.

4. Exemption from Prerequisites

Normal prerequisites for any course may be exempted at the discretion of the Head of Department.

5. Time Limits

A candidate shall complete all requirements for the diploma in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

Schedule to the Regulations for the Graduate Diploma in Accounting and Information Systems

For full course information, go to www.canterbury.ac.nz/courses

A minimum of 120 points which must be from 300-level ACCT or INFO courses, as approved by the Head of the Department of Accounting and Information Systems.

Graduate Diploma in Business Administration (GradDipBA)

See also *General Course and Examination Regulations*.

1. Qualifications Required to Enrol in the Diploma

Every candidate for the Graduate Diploma in Business Administration, before enrolling in the

course of study for this diploma shall have:

- (a) either
 - i. qualified for a degree of this University or been admitted ad eundem statum as the holder of such a degree, or

- ii. produced evidence to the satisfaction of the Academic Board of qualification for entry to the diploma through extensive practical, professional, or scholarly experience of an appropriate kind.

(b) been approved as a candidate for the diploma by the Dean of Commerce.

Note: Relevance and standard of undergraduate studies and a minimum of five years of practical work experience are the main criteria for approval.

2. Diploma Requirements

To qualify for the diploma a candidate must be enrolled for a minimum of eight months of full-time study or the equivalent, satisfactorily pass the examination consisting of 12 Group A courses from the schedule to the Degree of Master of Business Administration and shall complete all prescribed written work and practical requirements including attendance at workshops.

A candidate for the Graduate Diploma in Business Administration, who has achieved a B grade average or better over the 12 Group A courses of the Master of Business Administration degree and who has not failed a course, and has not been awarded the diploma, may apply to be admitted to the Master of Business Administration programme and transfer credit for those courses previously credited to the diploma.

Note: Candidates who have not been credited with a first year undergraduate course in general mathematics or statistics or its equivalent will be required to satisfactorily pass a mathematics test as specified by the Programme Director.

3. Approval of Course of Study

The personal course of study of a candidate shall be approved by the MBA Programme Director.

Note: The structure of the GradDipBA programme is closely prescribed. The course of study normally approved can be obtained on application to the MBA Programme Director.

4. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from the date of first enrolment for the diploma or the Master of Business Administration.

5. Exemption from Prerequisites

Normal prerequisites do not apply for courses taken for the diploma.

6. Repeating of Courses

Subject to the approval of the MBA Programme Director, a candidate who fails a Group A course may repeat the course, but will not be allowed to repeat more than two Group A courses. A candidate who fails three or more Group A courses or fails a Group A course more than once will not be permitted to proceed with the degree. A candidate who repeats a course may be awarded only a pass or fail grade.

7. GradDipBA with Distinction

The Graduate Diploma in Business Administration may be awarded with Distinction.

8. Transfer from MBA

A candidate for the Degree of Master of Business Administration who has satisfied all requirements for the diploma may apply to withdraw from the degree and be awarded the diploma.

9. Term Dates and Dates for Enrolment and Withdrawal

The first term for the diploma starts on the second Monday in February.

The final date for enrolment in the Graduate Diploma in Business Administration courses is the second Friday of the MBA term. Candidates who discontinue by this date receive a refund of fees.

The final date for discontinuation from Graduate Diploma in Business Administration courses is the fourth Friday of the MBA term. No fees will be refunded.

Graduate Diploma in Economics (GradDipEcon)

See also *General Course and Examination Regulations*.

1. Qualifications Required to Enrol in the Diploma

Every candidate for the Graduate Diploma in Economics shall have:

- (a) either
 - i. qualified for any appropriate degree in New Zealand
 - ii. been admitted ad eundem statum as the holder of such a degree, and
- (b) been approved as a candidate for the diploma by the Dean of Commerce.

Note: Relevance and standard of undergraduate or other qualifying courses are the main criteria for approval.

2. Structure of the Diploma

To qualify for the diploma a candidate must pass at least 120 points (of which at least 75 must be at 300-level) as approved by the Head of Department, normally from ECON 202, ECON 203 and 300-level Economics (ECON) or Finance (FINC) courses. A

student may repeat one failed course or substitute another in its place. A failure in two courses constitutes a failure in the diploma. However, in exceptional circumstances students who fail two courses may be granted a pass in the examinations as a whole at the discretion of the Dean.

3. Replacement of Prescribed Courses

A candidate may take fewer than 120 points in Economics or Finance provided that the Head of Department is satisfied that the overall course of study is related to the candidate's interest in economics.

4. Exemption of Prerequisites

Normal prerequisites for any course may be exempted at the discretion of the Head of Department.

5. Time Limits

A candidate shall complete all requirements for the diploma in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

Graduate Diploma in Management (GradDipMgt)

See also *General Course and Examination Regulations*.

1. Qualifications Required to Enrol in the Diploma

Every candidate for the Graduate Diploma in Management shall have:

- (a) either
 - i. qualified for a degree of this University, or
 - ii. been admitted ad eundem statum as the holder of such a degree, and
- (b) been approved as a candidate for the diploma by the Dean of Commerce.

Note: Relevance and standard of undergraduate or other qualifying courses are the main criteria for approval.

2. Structure of the Diploma

To qualify for the Diploma a candidate must satisfactorily pass a minimum of 120 points from courses as specified in the schedule for the Diploma. Subject to the approval of the Head of Department, a candidate who fails a course may repeat that course

or substitute another in its place. A candidate who fails two courses, or who fails the same course more than once will fail the Diploma

3. Exemption of Prerequisites

Normal prerequisites for any course may be exempted at the discretion of the Head of Department where the course is offered.

4. Replacement of Prescribed Courses

A candidate may, with the approval of the Head of Departments concerned, replace up to 60 points from courses prescribed, with courses prescribed for another subject or subjects at 300 or graduate level.

5. Time Limits

A candidate shall complete all requirements for the diploma in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

Schedule to the Regulations for the Graduate Diploma in Management

For full course information, go to www.canterbury.ac.nz/courses

A minimum of 120 points from courses MGMT 300–599, MKTG 300–399, MGMT 280 and MGMT and MKTG graduate courses as approved by the Head of the Department of Management.

The Degree of Bachelor of Commerce with Honours (BCom(Hons))

See also *General Course and Examination Regulations*.

1. Subjects in which the Degree may be awarded

The degree of BCom(Hons) may be awarded in the following subjects: Accounting, Economics, Finance, Information Systems, Management, Marketing, Taxation and Accounting (refer to regulation 6 for Combined Honours).

2. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Bachelor of Commerce with Honours in a given subject, before enrolling in a course of study for the degree, shall have:

- (a) been approved as a candidate for the degree in that subject by the Dean of Commerce; and
- (b) either
 - i. qualified for a Bachelor's degree, and either
 - a. satisfied the prerequisites for the subject as specified in the Schedule to these Regulations, or
 - b. completed a qualifying course prescribed by the Academic Board; or
 - ii. been admitted under the Regulations for admission ad eundem statum as entitled to enrol for the Degree of Bachelor of Commerce with Honours.

Note: Relevance and standard of undergraduate studies are the main criteria for approval.

3. Course of Study Requirements

A candidate shall be assessed on the basis of such written examinations, oral examinations, and other written work as shall be prescribed for the subject offered. The programme of study shall satisfy the following conditions:

- (a) No candidate for the degree shall graduate who has failed more than one of the courses offered.
- (b) A candidate shall complete the programme of study in accordance with the time limits set out

in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

- (c) A candidate may, with the approval of the Heads of Departments concerned, replace up to 60 points (0.5 efts) in courses prescribed for the subject with courses prescribed for another subject at an equivalent level. Where specific limits are given in a schedule to these regulations, the more restrictive of the two shall apply.
- (d) At the discretion of the examiners, a candidate may be orally examined on the topic of the courses or other written work; such an oral examination, as distinct from a prescribed oral examination, may be taken into consideration in assessing the quality of these courses or other written work, and shall not be regarded as a separate component of the degree examination.
- (e) No candidate shall enrol in any subject for the degree in which he or she has already qualified for the award of one of the following degrees: Bachelor of Science with Honours, Master of Science, Master of Commerce, Bachelor of Arts with Honours, Master of Arts.
- (f) A candidate who has presented the coursework component of a Master of Commerce degree that includes a thesis but who has not submitted his or her thesis, may apply to the Academic Board for the award of the Bachelor of Commerce with Honours degree, provided that the coursework passed for the Master of Commerce degree satisfies the requirements for the Bachelor of Commerce with Honours degree in that subject.
- (g) No candidate may enrol for the degree in a subject for a second time, having previously presented himself or herself for examination in that subject at BCom(Hons) or MCom level, except that if a candidate's performance in a course has been seriously impaired by illness or other circumstances, the Academic Board may permit the candidate to repeat the examination for that course one further time, at which he or she shall be eligible for the award of Honours.

- (h) A candidate who having commenced study for the degree withdraws from all or part of the course without completing the assessment requirements may not re-enrol without the permission of the Academic Board.
- (i) A candidate may qualify for the award of a second or subsequent BCom(Hons) degree (consecutive honours) by passing a complete BCom(Hons) programme in a second subject.
- (j) The programme of study must have a minimum of 120 points (1.0 EFTS).

4. Subjects and their Prerequisites for the Degree

The subjects for the degree and their prerequisites are given in the Schedule to these Regulations.

5. Class of Honours

There shall be three classes of Honours: First Class Honours, Second Class Honours and Third Class

Honours. Second Class Honours shall be awarded in two divisions: Division 1 and Division 2.

6. Combined Honours Degree

With permission of each of the Heads of Department concerned, a candidate may complete the degree of Bachelor of Commerce with Honours in two subjects (combined Honours). A student wishing to complete a combined BCom(Hons) degree must satisfy the course requirements for entry to Honours in each subject, take Honours-level courses totalling at least 60 points (0.5 EFTS) in each subject, with a total points value no less than the minimum allowed for a BCom(Hons) degree in either subject. Included in these courses must be a research paper that normally would reflect the combined nature of the degree.

Schedule to the Regulations for the Degree of Bachelor of Commerce with Honours

For full course information, go to www.canterbury.ac.nz/courses

Accounting

Courses totalling 1.00 EFTS (or 120-points) will include ACCT 614, ACCT 680, and 60 points selected from (ACCT 601-679). Up to 30 points may be selected from any other Honours level qualification as approved by the Head of the Department of Accounting and Information Systems. The research project undertaken to fulfil the requirements for ACCT 680 must have a significant component related to the subject of Accounting.

Normally a grade average of B+ or better is required in ACCT 300-level prerequisite courses or other 300-level courses which the Head of the Department of Accounting and Information Systems approves or considers relevant.

P: 60 points in Accounting at 300-level, plus 30 points at 300-level in courses which the Head of the Department of Accounting and Information Systems considers relevant.

Economics

ECON 680 and eight courses or their equivalent from ECON 601-679. Normally a grade average of B+ or better is required in 300-level Economics prerequisite courses. Enrolment in any combination of courses is subject to the approval of the Head of Department. Some second semester courses may have a first

semester course as a prerequisite. Candidates can normally attempt each course on offer only once. All full-time candidates shall normally take ECON 680 and four other courses or their equivalent in each semester.

- P: (1) ECON 201 or ECON 206; and
 (2) ECON 213 or STAT 213; and
 (3) ECON 203 or ECON 321; and
 (4) 60 points from 300-level Economics courses, including at least 45 points from ECON 321, ECON 322, ECON 323, ECON 324, ECON 325, ECON 326 (or equivalent as approved by the Head of Department).

Alternatively, a student may apply to enter with a Graduate Diploma in Economics or a Graduate Diploma in Science, normally including 75 points from ECON 321, ECON 322, ECON 323, ECON 324, ECON 325, ECON 326.

Finance

FINC 680 and a minimum of 90 points (0.75 EFTS) from FINC 601-679. Enrolment in any combination of courses is subject to the approval of the Head of Department. Candidates can normally attempt each course on offer only once.

P: Either: a BSc or BCom with major in Finance, including:

- (1) ECON 202, (ECON 213 or any 30 points from STAT 200-level courses), FINC 205, FINC 331; and
- (2) at least a B+ average in 300-level FINC courses.

Or: a bachelors degree in a subject other than Finance, but including:

- (1) (ECON 213 or any 30 points from STAT 200-level courses), FINC 331 plus an additional 30 points of 300-level Finance.
- (2) At least A- average in 300-level FINC courses.

Information Systems

Courses totalling 1.00 EFTS (or 120-points) will include INFO 614, INFO 680, 30 points selected from (INFO 601-679, COSC 407, COSC425, COSC429, COSC430 or COSC435) and 30-points selected from any other Honours level qualifications as approved by the Head of the Department of Accounting and Information Systems. The research project undertaken to fulfil the requirements for INFO 680 must have a significant component related to the subject of Information Systems.

Normally a grade average of B+ or better is required in INFO 300-level prerequisite courses or other 300-level courses which the Head of the Department of Accounting and Information Systems approves or considers relevant

P: 60 points in Information Systems at 300-level, plus 30 points at 300-level in courses which the Head of the Department of Accounting and Information Systems considers relevant .

Management

MGMT 620, MGMT 680 and 60 points from (MGMT 610-619 and MGMT 640-649). Under special circumstances, up to 15 points may be replaced by other graduate courses subject to the approval of the Head of Department of Management.

P. B+ average or better across 90 points of 300-level

courses in Management. Up to 30 points at 300-level may be from a related discipline (eg, management science, economics, accounting, finance, information systems, organisational psychology, sociology, organisational communication, mass communication, public relations).

Marketing

MKTG 620, MKTG 680, and 60 points from MKTG 601-619. Up to 15 points from MKTG 601-619 may be replaced by other graduate courses with the approval of the Head of Department of Management.

- P. (1) MKTG 280 (or equivalent) and at least 90 points of 300-level MKTG courses; or
- (2) MSCI 210 (or equivalent) and at least 84 points from MGMT 310-319 or MGMT 340-349.

A B+ average or better across all courses in (1) or (2) is required

Taxation and Accounting

Courses totalling 1.00 EFTS (or 120-points) will include ACCT 614, ACCT 680, ACCT 626, ACCT 634 and 30 points selected from (ACCT 601-679). Up to 30 points may be selected from any other Honours level qualifications as approved by the Head of the Department of Accounting and Information Systems. The research project undertaken to fulfil the requirements for ACCT 680 must have a significant component related to the subject of Taxation and Accounting.

Normally a grade average of B+ or better is required in ACCT 300-level courses which the Head of the Department of Accounting and Information Systems approves or considers relevant.

- P. (1) ACCT 254; and
- (2) 60 points in Accounting or Taxation at 300-level, plus 30 points at 300-level in courses which the Head of the Department of Accounting and Information Systems considers relevant.

The Degree of Master of Applied Finance and Economics (MAFE)*

*Subject to UNZ CUAP approval due December 2013.

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Applied Finance and Economics, before enrolling in the course of study for this degree, shall have:

- (a) i. qualified for a degree in a New Zealand

- university or
- ii. been approved as a candidate for the degree by the Dean of Commerce, and
- (b) i. ECON 202 or ECON 207 or an equivalent Intermediate Microeconomics course
- ii. FINC 201 or an equivalent Business Finance course.
- iii. MATH 102 or an equivalent introductory course containing calculus.
- iv. STAT101 or an equivalent statistics course containing estimation and hypothesis testing

No candidate shall enrol in this degree if he or she has already qualified for the award of an Honours degree or higher in Economics.

Note: Relevance and standard of undergraduate studies are the main criteria for approval.

2. Course of Study

To qualify for the Master of Applied Finance and Economics a student must satisfactorily pass:

- (a) FIEC 675; and

- (b) 135 additional points selected from:
 - i. 60 points from ECON 601-669, including at least 30 points from ECON 620-669; and
 - ii. 60 points from FINC 601-669, including at least 30 points from FINC 620-669; and
 - iii. FIEC 601 or, at the discretion of the Head of Department of Economics and Finance, an additional 15 points from ECON 601-669 or FINC601-669.

No candidate for the degree shall graduate who has failed more than one of the courses offered. Enrolment in any combination of courses is subject to the approval of the Head of Department. Candidates can normally attempt each course on offer only once.

3. Time Limits

A candidate must complete all requirements for the Master of Applied Finance and Economics degree in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

The Degree of Master of Business Administration (MBA)

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Business Administration, before enrolling in the course of study for this degree, shall have:

- (a) either
 - i. qualified for a degree of this University, or been admitted ad eundem statum as the holder of such a degree, and produced evidence to the satisfaction of the Academic board of qualification for entry to the degree through extensive practical or professional experience of an appropriate kind; or
 - ii. qualified for admission under Regulation 11.
- (b) been approved as a candidate for the degree by the Dean of Commerce.

Note: Relevance and standard of undergraduate studies and a minimum of five years of practical work experience are the main criteria for approval.

2. Degree Requirements

To qualify for the degree a candidate must be enrolled for a minimum of 15 months, and achieve a B grade average or better over the 12 Group A core courses and pass six Group B courses and the project. A candidate who fails one of the Group A

courses or fails to get a B average or better over the 12 Group A courses does not qualify for the Master of Business Administration degree. He or she may apply for transfer to the Graduate Diploma in Business Administration.

Note: Candidates who have not been credited with first year undergraduate courses in general mathematics and statistics or their equivalent will be required to pass a mathematics and statistics test as specified by the Programme Director.

3. Structure of the Degree

The course for the degree shall consist of:

- (a) twelve compulsory courses listed in Group A of the schedule to the degree;
- (b) six courses or the equivalent from the electives listed in Group B of the schedule to the degree;
- (c) a practical research project which shall count as six courses.

4. Credit Based Upon Previous Studies

- (a) A candidate may, on the basis of previous studies, be credited with up to six courses. In such cases, a candidate may be required to substitute other courses for those in Group A.
- (b) A candidate may, on the basis of previous studies, be restricted from doing specified courses and may be required to substitute other courses for those restricted.

5. Non-Applicability of Prerequisites

The normal prerequisites on the courses in Regulation 3(b) of these Regulations do not apply when the courses are credited to this degree.

6. Repeating of Courses

- Subject to the approval of the MBA Programme Director, a candidate who fails a Group A course may repeat the course, but will not be allowed to repeat more than two Group A courses. A candidate who fails three or more Group A courses, or who fails a Group A course more than once will not be permitted to proceed with the degree.
- Subject to the approval of the MBA Programme Director, a candidate who fails a Group B course may sit another Group B course.
- A candidate is not permitted to repeat or re-submit the project MBAD 680.
- A candidate who repeats a course may be awarded only a pass or fail grade.

7. Approval of Course of Study

The personal course of study of a candidate shall be approved by the MBA Programme Director.

Note: The structure of the MBA programme is closely prescribed. The course of study normally approved can be obtained on application to the Programme Director.

8. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from

the date of first enrolment for the degree or the Graduate Diploma in Business Administration.

9. MBA with Distinction

The degree may be awarded with Distinction.

10. Award of GradDipBA instead of MBA

A candidate for the degree who has satisfied all requirements for the Graduate Diploma in Business Administration may apply to withdraw from the degree and be awarded the diploma.

11. Transfer from GradDipBA

A candidate for the Graduate Diploma in Business Administration, who has achieved a B grade average or better over the 12 Group A courses of the Master of Business Administration degree and who has not failed a course, and has not been awarded the diploma, may apply to be admitted to the Master of Business Administration programme and transfer credit for those courses previously credited to the diploma.

12. Term Dates and Dates for Enrolment and Withdrawal

The first term for the MBA starts on the second Monday in February.

The final date for enrolment into MBA courses is the second Friday of the MBA term. Candidates who discontinue by this date receive a refund of fees.

The final date for discontinuation from MBA courses is the fourth Friday of the MBA term. No fees will be refunded.

Schedule to the Regulations for the Degree of Master of Business Administration

For full course information, go to www.canterbury.ac.nz/courses

Group A

Course Code	Course Title	EFTS	2014	P/C/R/RP/EQ
MBAD 601	Managerial Accounting	0.0830	M2	P: Subject to approval of the Head of Department.
MBAD 604	Business Economics	0.0830	M3	P: Subject to approval of the Head of Department.
MBAD 605	Managing People and Performance	0.0830	M3 X	P: Subject to approval of the Head of Department.
MBAD 606	Marketing Principles	0.0830	M2	P: Subject to approval of the Head of Department.
MBAD 611	Managerial Finance	0.0830	M3	P: Subject to approval of the Head of Department.
MBAD 612	Operations Management	0.0830	M1	P: Subject to approval of the Head of Department.
MBAD 615	Leading Ourselves	0.0830	X M2	P: Subject to approval of the Head of Department.
MBAD 631	Innovative Business Strategy	0.0830	M3 X	P: Subject to approval of the Head of Department.

MBAD 632	Strategy and International Business	0.0830	M1	P: Subject to approval of the Head of Department.
MBAD 642	Leading Others	0.0830	M1 X	P: Subject to approval of the Head of Department.
MBAD 643	Leading Change	0.0830	X M2	P: Subject to approval of the Head of Department.
MBAD 663	Special Topic: Sustainable Enterprises	0.0830	M1 S1 X	P: Subject to approval of the Head of Department.

Group B

Note: Not all courses offered in a given year.

Course Code	Course Title	EFTS	2014	P/C/R/RP/EQ
MBAD 603	Management of Information Systems and Technology	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 616	Market Research	0.0830	M4	P: Subject to approval of the Head of Department. MBAD 606
MBAD 641	Human Resource Management II	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 644	Interpersonal Skills for Leaders	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 645	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 646	Strategic Marketing	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 647	Marketing Research	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 648	International Marketing	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 649	Services Marketing	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 650	Advanced Manufacturing Management	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 651	Managing Quality	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 652	Project Management	0.0830	M4	P: Subject to approval by MBA Director
MBAD 653	International Business Negotiations in Multi-cultural Environments	0.0830	M4	P: Subject to approval of the Head of Department
MBAD 654	Entrepreneurship and Small Business	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 655	Brand Management	0.0830	M4	P: Subject to approval by MBA Director
MBAD 656	Strategic Information Systems	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 657	Contemporary Issues	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 658	Business Law	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 659	Corporate Finance	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 660	Business Ethics and Responsibility	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 661	Corporate Governance	0.0830	M4	P: Subject to approval by MBA Director
MBAD 662	Special Topic: Investment and Portfolio Management	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 664	Special Topic	0.0830	NO	P: Subject to approval of the Head of Department.
MBAD 665	Special Topic: Creative Leadership	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 666	Innovation and Business Strategy	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 667	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.

MBAD 668	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 669	Special Topic	0.0830	NO	P: Subject to approval of the Head of Department.
MBAD 671	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 672	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 673	Special Topic	0.0830	NO	P: Subject to approval of the Head of Department.
MBAD 674	Special Topic	0.0830	M3	P: Subject to approval of the Head of Department.
MBAD 675	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 677	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 678	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 679	Special Topic: Business Research Methods	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 680	MBA Project (6 courses)	0.5000	A	P: Subject to approval of the Head of Department.

The Degree of Master of Business Management (MBM)

See also *General Course and Examination Regulations*.

1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Business Management, before enrolling in the course of study for this degree, shall have:

- qualified for a New Zealand university degree with at least a B grade average in 300-level courses, or equivalent, or been admitted ad eundem status as the holder of such a degree; and
- been approved as a candidate for the degree by the Dean of Commerce.

Applicants must demonstrate a high proficiency in English. Applicants who speak English as a second language will be required to produce evidence that their ability to communicate in English is of an adequate standard. This may include TOEFL, or other tests, interview, or comprehension tests in order to ensure that an applicant will be able to communicate and participate fully in the course.

Note: A paper-based TOEFL score of at least 600 and TWE 5, or computer-based score of at least 100 with no section lower than 23, or an IELTS score of at least 7.0 (with no section less than 6.5) is required of applicants who speak English as a second language.

2. Degree Requirements

To qualify for the degree a candidate must

- pass courses totalling 1.000 EFTS that are listed in Group A of the schedule to the degree; and
- pass courses totalling 0.125 EFTS that are listed in Group B of the schedule to the degree; and
- pass courses totalling 0.375 EFTS that are listed in Group C of the schedule to the degree.

3. Structure of the Degree

The degree consists of:

- 1.000 EFTS (or 120 points) of courses listed in Group A of the schedule to the degree; and
- 0.125 EFTS (or 15 points) of courses listed in Group B of the schedule to the degree; and
- 0.375 EFTS (or 45 points) of courses listed in Group C of the schedule to the degree.

4. Credit Based Upon Previous Studies

A candidate, on the basis of previous studies, may be exempt from courses in the Schedule to the Regulations for the Degree of Master of Business Management and will replace these courses with other appropriate postgraduate courses as approved by the Director of Postgraduate Management Development.

5. Repeating of Courses

A candidate is permitted to repeat a maximum of two courses. No Group C course can be repeated.

6. Approval of Course of Study

The personal course of study of a candidate shall be approved by the Dean of Commerce. The structure of the MBM programme is closely prescribed. A candidate may, with the approval of the Dean, replace up to 0.125 EFTS (or 15 points) in courses from Group B of the schedule to the degree with courses prescribed for another subject at an equivalent level.

7. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from the date of first enrolment for the Master of Business

Management.

8. MBM with Distinction

The degree may be awarded with Distinction.

9. Award of PGDipBus instead of MBM

A candidate for the degree who has satisfied all requirements for the Postgraduate Diploma in Business may apply to withdraw from the degree and be awarded the diploma.

Schedule to the Regulations for the Degree of Master of Business Management

For full course information, go to www.canterbury.ac.nz/courses

Group A

Course Code	Course Title	EFTS	2014	P/C/R/PP/EQ
MBAZ 601	Managerial Accounting	0.1250	T1	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 611, MBAD 601
MBAZ 602	Business Economics	0.1250	T1	P: Subject to approval of the Director of Postgraduate Management Development R: MBAD 604, MBUS 614
MBAZ 603	Managerial Finance	0.1250	T2	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 621, MBAD 611
MBAZ 604	Business Research Methods	0.1250	T2	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 642, MBAD 679
MBAZ 605	Business Law	0.1250	T4	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 634, MBAD 658
MBUS 601	Marketing	0.1250	X	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 623, MBAD 606
MBUS 602	Leadership	0.1250	T4	P: Subject to approval of the Director Postgraduate Management Development R: MBUS 613, MBAD 615, MBAD 642
MBUS 603	Managing People and Performance	0.1250	T4	P: Subject to approval of the Director Postgraduate Management Development R: MBAD 605, MBUS 625, MBUS 615

Group B

Course Code	Course Title	EFTS	2014	P/C/R/PP/EQ
MBUS 650	Business Strategy	0.1250	T3	P: Subject to approval of the Director Postgraduate Management Development R: MBUS 624, MBAD 631, MBAD 632
MBUS 651	Business Development and Entrepreneurship	0.1250	T3	P: Subject to approval of the Director Postgraduate Management Development R: MBUS 635, MBAD 654

Group C

Course Code	Course Title	EFTS	2014	P/C/R/PP/EQ
MBAZ 680	Research Project	0.3750	A	P: Subject to approval of the Director of Postgraduate Management Development
MBAZ 681	Internship	0.3750	A	P: Subject to approval of the Director of Postgraduate Management Development

The Degree of Master of Commerce* (MCom)

*Subject to UNZ CUAP approval due December 2013.

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Commerce in a given subject, before enrolling in a course of study for this degree, shall have:

- (a) been approved as a candidate for the degree by the Dean of Commerce and either:
- (b) qualified for a degree of this university or been admitted ad eundem statum as a holder of such a degree, and satisfied the prerequisites for the subject as specified in the schedule to these regulations and for such other courses as the Heads of Departments concerned may require.

No candidate shall enrol for Part I of the degree in any subject for the degree in which he or she has already qualified for the award of one of the following degrees: Bachelor of Science with Honours, Master of Science, Bachelor of Arts with Honours, Master of Arts, Bachelor of Commerce with Honours.

Note: Relevance and standard of undergraduate studies are the main criteria for approval.

2. Structure and the Requirements of the Degree

The candidate must complete courses totalling a minimum of 1.5 EFTS (180 points) including a dissertation or thesis, unless the candidate qualifies under Regulation 6 for the MCom by thesis only (1.0 EFTS; 120 points). A dissertation is equivalent to courses totalling 0.5 EFTS (60 points). A thesis is equivalent to courses totalling 0.75 EFTS (90 points) or 1.0 EFTS (120 points). The candidate must also fulfil the specific requirements of his/her chosen major. See the Schedule to the Regulations for the Degree of Master of Commerce

3. Examination for the Degree

An examination for the degree shall comprise such combination of courses and other written work as may be prescribed for the subject offered.

No candidate for the degree shall graduate who has failed more than one of the courses offered.

4. Courses from Other Subjects

A candidate may, with the approval of the Heads of departments concerned, replace up to 0.50 EFTS (60 points) in courses prescribed for the subject with courses prescribed in another subject or subjects

for a Master's degree or at an equivalent level for an Honours degree. Where specific limits are given in a schedule to these regulations, the more restrictive of the two shall apply.

5. Candidates with a Bachelors degree with Honours in an approved subject

A candidate who has qualified for the award of a Bachelors degree with Honours, or the equivalent, in a relevant subject may, subject to approval of the Head of Department and Dean of Commerce, complete a MCom degree in the same subject by submission of a 1.0 EFTS (120 point) thesis of that subject and, if prescribed, an oral examination.

6. Dissertation and Thesis Requirements

The following conditions shall apply to the preparation and presentation of a thesis:

- i. The presentation of the thesis shall conform to the requirements of the General Course and Examination Regulations, Part L, and shall be submitted in accordance with this regulation.
- ii. The thesis shall describe the work done by the candidate in an investigation in a subject approved by the Head of Department. The investigation shall be carried out by the candidate under the direct supervision of a university teacher.
- iii. The candidate shall submit the dissertation or thesis by the date specified by the relevant Head of Department or the Dean of Commerce. A dissertation shall be submitted to the relevant Head of Department, whereas a thesis shall be submitted to the Postgraduate Office.
- iv. A dissertation shall be assessed by two internal examiners and one of the examiners may be the candidate's supervisor. A thesis shall be assessed by one internal examiner, who cannot be the candidate's supervisor, and one external examiner.
- v. Examiners should take into account the following when recommending a grade for a dissertation or thesis. For both a dissertation and a thesis, examiners should consider the extent to which the candidate has (1) demonstrated higher level in-depth knowledge and understanding of contemporary thought and developments within his/her specific research area; (2) evaluated the implications of his/her research findings for the wider body

of relevant academic literature; (3) shown a sound understanding of ethical practice; and (4) synthesised academic literature and communicated research findings in a manner consistent with academics working in his/her chosen discipline. In addition, academic departments may provide examiners with guidelines on the grading of a dissertation or thesis that are specific to (1) the candidate's chosen discipline and (2) the EFTS (points) value of the dissertation or thesis.

7. Time Limits

A candidate must complete all requirements for the Master of Commerce degree in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

8. Class of Honours

There shall be two classes of Honours: First Class Honours and Second Class Honours. The list of

candidates obtaining Second Class Honours shall be listed in two divisions: Division 1 and Division 2. In the case of a candidate granted an extension of time for the completion of the degree the Academic Board shall decide on eligibility for Honours.

9. Double Major in the MCom

With the permission of each of the Heads of Department concerned, a candidate may complete the degree of Master of Commerce in two subjects (a double major). A candidate wishing to complete a double major in the MCom must satisfy the course requirements for entry into each subject, take courses totalling at least 0.50 EFTS (60 points) in each subject (excluding a research project, dissertation or thesis), and complete a dissertation or thesis. The topic of the dissertation or thesis must be relevant to the two subjects that constitute the candidate's double major and approved by the relevant Heads of Department.

Schedule to the Regulations for the Degree of Master of Commerce

For full course information, go to www.canterbury.ac.nz/courses

Accounting

(1) ACCT 614; (2) courses totalling 0.50 EFTS (60 points) selected from ACCT 601-679 (excluding ACCT 614); and (3) thesis of at least 0.75 EFTS (90 points), selected from ACCT 690-699. Courses totalling up to 0.25 EFTS (30 points) may be selected from any other Honours level qualifications as approved by the Head of the Department of Accounting and Information Systems. Alternatively, ACCT 690 if a candidate qualifies to enrol in a MCom under Regulation 5.

P: 60 points in Accounting at 300-level, plus 30 points at 300-level in courses which the Head of the Department of Accounting and Information Systems considers relevant.

Normally a grade average of B+ or better is required in ACCT 300-level prerequisite courses or other 300-level courses which the Head of the Department of Accounting and Information Systems approves or considers relevant.

Economics

(1) courses totalling 1.00 EFTS (120 points) selected from ECON 601-679; and (2) a dissertation or thesis totalling at least 0.50 EFTS (or 60 points), selected from ECON 691-699. Alternatively, ECON 695 if a candidate qualifies to enrol in a MCom under Regulation 5.

P: Equivalent to (1) ECON 201 or ECON 206; and (2)

ECON 213 or STAT 213; and (3) ECON 203 or ECON 321; and (4) 60 points from 300-level Economics courses, including at least 45 points from ECON 321, ECON 322, ECON 323, ECON 324, ECON 325, ECON 326.

Alternatively, a candidate may apply to enter with a Graduate Diploma in Economics or a Graduate Diploma in Science, normally including 75 points from ECON 321, ECON 322, ECON 323, ECON 324, ECON 325, ECON 326.

Normally a grade average of B+ or better is required in ECON 300-level prerequisite courses

Finance

(1) courses totalling 1.00 EFTS (120 points) selected from FINC 601-679; and (2) a dissertation or thesis totalling at least 0.50 EFTS (or 60 points), selected from FINC 691-699. Enrolment in any combination of courses is subject to the approval of the Head of the Department of Economics and Finance. Candidates can normally attempt each course on offer only once. Alternatively, FINC 695 if a candidate qualifies to enrol in a MCom under Regulation 5.

P: Equivalent to either: a BSc or BCom with major in Finance, including (1) ECON 202, (ECON 213 or any 30 points from STAT 200-level courses), FINC 205,

FINC 331; and (2) at least a B+ average in 300-level FINC courses.

Or: a bachelors degree in a subject other than Finance, but including: (1) (ECON 213 or any 30 points from STAT 200-level courses), FINC 331 plus an additional 30 points of 300-level Finance; and (2) At least A- average in 300-level FINC courses.

Information Systems

(1) INFO 614; (2) courses totalling 0.50 EFTS (60 points) selected from INFO 601-679 (excluding INFO614) and COSC 401-459; and (3) a thesis totalling at least 0.75 EFTS (90 points), selected from INFO 690-699. Enrolment in 400-level COSC courses is subject to approval of the Head of the Department of Computer Science and Software Engineering. Courses totalling up to 0.25 EFTS (30 points) may be selected from any other Honours level qualifications as approved by the Head of the Department of Accounting and Information Systems. Alternatively, INFO 690 if a candidate qualifies to enrol in a MCom under Regulation 5.

P: Equivalent to 60 points in Information Systems at 300-level, plus 30 points at 300-level in courses which the Head of the Department of Accounting and Information Systems considers relevant.

Normally a grade average of B+ or better is required in INFO 300-level prerequisite courses or other 300-level courses which the Head of the Department of Accounting and Information Systems approves or considers relevant.

Management Science

To be discontinued in 2015. No further enrolments are being accepted.

Management

(1) MGMT 620; (2) courses totalling 0.50 EFTS (60 points), selected from (MGMT 610-619 and MGMT 640-649); and (3) a thesis totalling at least 0.75 EFTS (90 points), selected from MGMT 690-699. Under special circumstances, courses totalling up to 0.125 EFTS (15 points) may be replaced by other graduate courses subject to the approval of the Head of the Department of Management, Marketing and Entrepreneurship. Alternatively, MGMT 695 if a candidate qualifies to enrol in a MCom under Regulation 5.

P: Equivalent to a B+ average or better across 90 points of 300-level courses in Management. Up to 30 points from 300-level courses may be

from a related discipline or field (eg, management science, economics, accounting, finance, information systems, organisational psychology, sociology, organisational communication, mass communication, public relations).

Marketing

(1) MKTG 620; (2) courses totalling 0.50 EFTS (60 points) selected from MKTG 610-619; and (3) a thesis totalling at least 0.75 EFTS (90 points), selected from MKTG 691-699. Courses totalling up to 0.125 EFTS (15 points) may be replaced by other graduate courses subject to the approval of the Head of the Department of Management, Marketing and Entrepreneurship. Alternatively, MKTG 695 if a candidate qualifies to enrol in a MCom under Regulation 5.

P: Equivalent to (1) MKTG 280 (or equivalent), and at least 90 points of 300-level MKTG courses; or (2) MSCI 210 (or equivalent) and at least 84 points from MGMT 310-319 or MGMT 340-349.

A B+ average or better across all courses in (1) or (2) is required.

Taxation

(1) ACCT 614, ACCT 626 and ACCT 634; (2) courses totalling 0.25 EFTS (30 points) selected from ACCT 601-679 (excluding ACCT 614, ACCT 626 and ACCT 634); and (3) a thesis totalling at least 0.75 EFTS (90 points), selected from TAXA 690-699. Courses totalling up to 0.25 EFTS (30 points) may be selected from any other Honours level qualifications as approved by the Head of the Department of Accounting and Information Systems. Alternatively, ACCT690 if a candidate qualifies to enrol in a MCom under Regulation 5.

P: Equivalent to (1) ACCT 254; and (2) 60 points in Accounting or Taxation at 300-level, plus 30 points at 300-level in courses which the Head of the Department of Accounting and Information Systems considers relevant.

Normally a grade average of B+ or better is required in ACCT 300-level prerequisite courses or other 300-level courses which the Head of the Department of Accounting and Information Systems approves or considers relevant.

The Degree of Master of Professional Accounting (MPA)

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Professional Accounting, before enrolling in the course of study for this degree, shall have:

- qualified for a New Zealand university degree with at least a B grade average in 300-level courses, or equivalent, or been admitted ad eundem status as the holder of such a degree, and
- been approved as a candidate for the degree by the Dean of Commerce.

Applicants must demonstrate a high proficiency in English. Applicants who speak English as a second language will be required to produce evidence that their ability to communicate in English is of an adequate standard. This may include TOEFL, interview, comprehension tests, or other tests, in order to ensure that an applicant will be able to communicate and participate fully in the course.

Note: A paper-based TOEFL score of at least 600 and TWE 5, or computer-based score of at least 100 with no section lower than 23, or an IELTS score of at least 7.0 (with no section less than 6.5) is required of applicants who speak English as a second language.

2. Degree Requirements

To qualify for the degree a candidate must:

- pass courses totalling 1.625 EFTS that are listed in Group A of the schedule to the degree; and
- pass courses totalling 0.375 EFTS that are listed in Group B of the schedule to the degree.

3. Structure of the Degree

The degree shall consist of:

- 1.625 EFTS (or 195 points) of courses listed in Group A of the schedule to the degree; and
- 0.375 EFTS (or 45 points) of courses listed in Group B of the schedule to the degree.

4. Credit Based Upon Previous Studies

A candidate may, on the basis of previous studies, be exempt from courses in the Schedule to the Regulations for the Degree of Master of Professional Accounting and will replace these courses with other appropriate postgraduate courses as approved by the Director of Postgraduate Management Development.

5. Repeating of Courses

A candidate is permitted to repeat a maximum of two courses. No Group B course can be repeated.

6. Approval of Course of Study

The personal course of study of a candidate shall be approved by the Dean of Commerce.

7. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from the date of first enrolment for the Master of Professional Accounting.

8. MPA with Distinction

The degree may be awarded with Distinction.

9. Award of PGDipBus instead of MPA

A candidate for the degree who has satisfied all requirements for the Postgraduate Diploma in Business may apply to withdraw from the degree and be awarded the diploma.

Schedule to the Regulations for the Degree of Master of Professional Accounting

For full course information, go to www.canterbury.ac.nz/courses

Group A

Course Code	Course Title	EFTS	2014	P/C/R/RP/EQ
MBAZ 601	Managerial Accounting	0.1250	T1	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 611, MBAD 601
MBAZ 602	Business Economics	0.1250	T1	P: Subject to approval of the Director of Postgraduate Management Development R: MBAD 604, MBUS 614

MBAZ 603	Managerial Finance	0.1250	T2	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 621, MBAD 611
MBAZ 604	Business Research Methods	0.1250	T2	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 642, MBAD 679
MBAZ 605	Business Law	0.1250	T4	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 634, MBAD 658
MPAC 601	Professional Accounting Principles	0.1250	T1	P: Subject to approval of the Director of Postgraduate Management Development
MPAC 602	Advanced Professional Accounting Principles	0.1250	T2	P: Subject to approval of the Director of Postgraduate Management Development
MPAC 603	Advanced Management Accounting	0.1250	T4	P: Subject to approval of the Director of Postgraduate Management Development
MPAC 604	Advanced Financial Accounting	0.1250	T3	P: Subject to approval of the Director of Postgraduate Management Development
MPAC 605	Taxation	0.1250	T3	P: Subject to approval of the Director of Postgraduate Management Development
MPAC 606	Management	0.1250	T4	P: Subject to approval of the Director of Postgraduate Management Development
MPAC 607	Information Systems	0.1250	T4	P: Subject to approval of the Director of Postgraduate Management Development R: MBAD 604, MBUS 614
MPAC 608	Auditing	0.1250	T3	P: Subject to approval of the Director of Postgraduate Management Development R: MBAD 604, MBUS 614

Group B

Note: Not all courses may be offered in a given year.

Course Code	Course Title	EFTS	2014	P/C/R/RP/EQ
MBAZ 680	Research Project	0.3750	A	P: Subject to approval of the Director of Postgraduate Management Development
MBAZ 681	Internship	0.3750	A	P: Subject to approval of the Director of Postgraduate Management Development

Postgraduate Certificate in Strategic Leadership (PGCertStratLdrshp)

See also *General Course and Examination Regulations*.

1. Qualifications Required to Enrol in the Certificate

Every candidate for the Postgraduate Certificate in Strategic Leadership, before enrolling for the Certificate, shall have:

- (a) either
 - i. qualified for a degree of this University or another New Zealand University; or
 - ii. been admitted ad eundem status as the holder of such a degree, and
- (b) completed a minimum of five years of practical or professional work experience, preferably in a managerial position, and
- (c) been approved as a candidate for the Certificate by the Director of Postgraduate Management Development Programmes in the College of Business and Economics.

Note: Exceptionally, candidates who have not qualified for a University degree may be permitted to enrol in the Certificate subject to the approval of the Director of Postgraduate Management Education. Such candidates will be required to produce evidence to the satisfaction of the Academic Board of qualification for entry to the award through extensive practical or professional experience of an appropriate kind

2. Structure of the Certificate

- (a) The course of study for the Postgraduate Certificate in Strategic Leadership shall comprise courses equivalent to 0.50 EFTS (60 points) as listed in the Schedule to the Regulations for the Postgraduate Certificate in Strategic Leadership.
- (b) Subject to the approval of the Director of Postgraduate Management Development Programmes, a candidate who fails a course may repeat that course. A candidate who fails two courses, or who fails the same course more than once will fail the Certificate.

3. Exemption of Prerequisites

Normal prerequisites for any course may be exempted at the discretion of the Director of Postgraduate Management Development Programmes.

4. Time Limits

The Certificate will normally be completed over two years.

To qualify for the award of the Certificate all

Schedule to the Regulations for the Postgraduate Certificate in Strategic Leadership

For full course information, go to www.canterbury.ac.nz/courses

A minimum of 60 points from courses in the schedule and approved by the Director of Postgraduate Management Development Programmes.

- (a) MBAD 642 Responsible Leadership
- (b) MBAD 615 Managerial Skills And Organisational Behaviour
- (c) MBAD 631 Innovative Business Strategy
- (d) MBAD 605 Managing People And Performance
- (e) MBAD 643 Leading Change
- (f) MBAD 663 Sustainable Enterprises

requirements must be completed within three years from the date of initial enrolment. In exceptional circumstances, a candidate may be granted an extension of time by the Director of Postgraduate Management Development Programmes.

5. Transfer from PGStratLdrship to MBA

With the approval of the Director of Postgraduate Management Development Programmes and the Dean of Commerce a candidate may elect to have courses passed with a B grade or higher for the Postgraduate Certificate in Strategic Leadership transferred to the Master of Business Administration in lieu of being awarded the Certificate, if the candidate meets the eligibility criteria of the MBA.

With the approval of the Director of Postgraduate Management Development Programmes and the Dean of Commerce a candidate who holds a PGCertStratLdrship may be exempt 0.5 EFTS (60 points) and complete the MBA with 1.5 EFTS (180 points) if the candidate meets the eligibility criteria of the MBA.

Postgraduate Diploma in Business* (PGDipBus)

*Subject to UNZ CUAP approval due August 2013.

See also *General Course and Examination Regulations*.

1. Qualifications Required to Enrol in the Diploma

Every candidate for the Postgraduate Diploma in Business, before enrolling in the course of study for this degree shall have:

- (a) qualified for a New Zealand university degree with at least a B grade average in 300 level courses, or equivalent, or been admitted ad eundem statum as the holder of such a degree, and
- (b) been approved as a candidate for the degree by the Dean of Commerce.

Applicants must demonstrate a high proficiency in English. Applicants who speak English as a second language will be required to produce evidence that their ability to communicate in English is of an adequate standard. This may include TOEFL, or other tests, interview, or comprehension tests in order to ensure that an applicant will be able to communicate and participate fully in the course.

Note: A paper-based TOEFL score of at least 600 and TWE 5, or computer-based score of at least 100 with no section lower than 23, or an IELTS score of at least 7 (with no section less than 6.5) is required of applicants

who speak English as a second language.

Note: Relevance and standard of undergraduate studies are the main criteria for approval.

2. Diploma Requirements

To qualify for the degree a candidate must have passed courses totalling 1.000 EFTS (120 points) that are listed in either Group A of the schedule to the Master of Business Management degree or Group A of the schedule to the Master of Professional Accounting.

3. Credit Based Upon Previous Studies

A candidate, on the basis of previous studies, may be exempt from courses specified in regulation 2 and will replace these courses with other appropriate postgraduate courses as approved by the Director of Postgraduate Management Development.

4. Repeating of Courses

A candidate is permitted to repeat a maximum of two courses.

5. Approval of Course of Study

The personal course of study of a candidate shall be approved by the Dean.

6. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from the date of first enrolment for the Master of Business Management or Master of Professional Accounting.